

MARKETVIEW VANCOUVER RETAIL

SUBURBAN

Construction activity in the suburbs remained strong during the second half of 2016. Ivanhoe Cambridge's Tsawwassen Mills opened in October, anchored by Bass Pro Shop (180,000 sq.ft.). The new 1.2 million sq.ft. development offers over 180 stores, including Saks Off 5th, Harry Rosen, Nike, Sport Chek and Winners. Adjacent to Tsawwassen Mills is the Tsawwassen Commons, which is set to open in 2017, and is anchored by Walmart, Canadian Tire and Rona. SmartREIT's Central at Garden City added 359,900 sq.ft. to the Richmond retail market with Walmart as the anchor tenant.

McArthur Glen Designer Outlet located at Vancouver International Airport is currently in the midst of preparing for Phase 2 (200,000 sq.ft.), which will nearly double the existing size of the shopping center to 400,000 sq.ft., and is slated to be completed in 2018. Negotiations are currently underway with strong interest from both domestic and international retailers looking to become part of the impressive lineup from Phase 1. In Park Royal North, Saks Off 5th announced it will be opening its second retail location, which will be 33,000 sq.ft. Other additions to the Park Royal North roster include the recently opened Loblaws City Market, while Chipotle and Steve Nash Sports Club are expected to open next year. The completion of Park Royal North in 2017 will increase the total retail size of Park Royal to 1.4 million sq.ft.

Construction is underway on Shape Properties' The Amazing Brentwood, which will expand the existing 550,000 sq.ft. of retail space to approximately 1.1 million sq.ft., with the first phase projected to be completed in 2018. With the residential portion sold out, the transit-orientated development has potential to attract many international and domestic retailers. Other planned significant Burnaby developments include Gilmore Station (500,000 sq.ft.) by Onni Group, and The City of Lougheed by Shape Properties, which will add 785,000 sq.ft. of new retail space, bringing the total retail size to 1.4 million sq.ft.

Figure 5: Select 2016 Retail Lease Transactions

Address/Property Name Market Tenant Size (sq.ft.) Abbotsford Cabela's McCallum Junction 70,000 Vancouve Bed Bath & Beyond 1700 West Broadway 38,200 **Equinox Fitness** Vancouver 1131 West Georgia Street 35,000 Bed Bath & Beyond Langley 30,000 Langley City Square Langley Buy Buy Baby Langley City Square 20,000 Surrey Shoppers Drug Mort Grandview Central 17,200 Abhotsford F21 Red High Street 15,000 Abbotsford CIBC SevenOaks 12,600 Tiffony Vancouver **Burrard Street** 12,500 Vancouver Prada 12,000 Thurlow Street Port Coquitlam H-Mart Poco Power Centre 11,000

Source: CBRE Research, H2 2016

The Tri-Cities have witnessed significant growth in multi-family and mixed use developments in anticipation of the Evergreen Line, which opened in December, connecting the Tri-Cities and Lougheed Town Centre.

Figure 4: Metro Vancouver Shopping Centre Statistics

| | - W. Tunk | H2 2016 | H2 2016 |
|-----------------|---------------------|--------------|---------------------|
| Region | Inventory (sq. ft.) | Vacant Space | Vacancy Rate (%) |
| Abbotsford | 2,560,224 | 99,946 | 3.9 |
| Burnaby | 3,965,889 | 296,948 | 7.5 |
| Chilliwack | 1,442,500 | 99,180 | 6.9 |
| Coquitlam | 1,876,028 | 40,540 | 2.2 |
| Delta | 2,236,704 | 154,307 | 6.9 |
| Langley | 2,786,368 | 32,646 | 1.2 |
| Maple Ridge | 616,908 | 11,965 | 1.9 |
| Mission | 539,063 | 16,328 | 3.0 |
| New Westminster | 1,195,776 | 43,730 | 3.7 |
| North Vancouver | 1,410,025 | 16,426 | 1.2 |
| Pitt Meadows | 527,586 | 25,031 | 4.7 |
| Port Coquitlam | 812,567 | 152,522 | 18.8 |
| Port Moody | 136,344 | 4,600 | 3.4 |
| Richmond | 2,907,449 | 268,419 | 9.2 |
| Surrey | 5,594,971 | 300,607 | 5.4 |
| Vancouver | 2,115,800 | 58,694 | 2.8 |
| West Vancouver | 1,379,329 | 11,812 | 0.9 |
| Overall | 32,103,531 | 1,633,701 | 5 3 |

Source: CBRE Research, H2 2016

CBRE Transactions