

*Inspiring innovation Inspirer l'innovation* 

### Overview

Presented by:
Lenny Freilich
Director Strategic Accounts, Business Development





# Industry - Academic Innovation Collaboration & Talent Development



**Mitacs** is a Canadian national non-profit organization with programs, funding, and networks for industry-academic innovation collaboration and next gen talent development.



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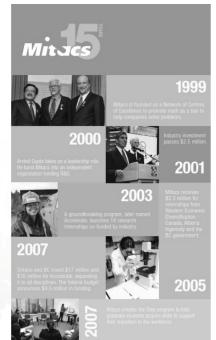
# Bring together industry, universities and governments to drive innovation





#### Mitacs Across Canada, and International:

- National network
- Non-Profit, funded by federal and provincial governments
- 19+ years in operation
- 65+ university partners
- 16,000+ innovation & research projects solving business & societal needs and opportunities
- ⇒ 160+ staff, 30+ offices
  - 3 hubs: Vancouver, Toronto, Montréal







- International Partnerships
- 3000+ international student research internships



## TALENT & INNOVATION STRATEGIES



Mitacs: Talent. Ideas. Networks.

In March 2017, Mitacs was awarded \$221M by the federal government for work integrated learning industry-academic collaboration. Its unique programs advance companies from start-ups to multinationals.

#### Accelerate growth

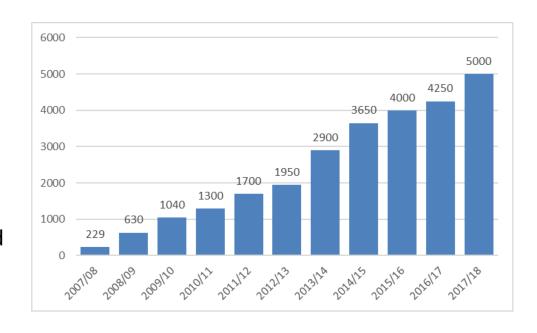
> 26,000 internships throughout Canada since 2007

#### In 2016-2017

- 4,250 internship units submitted
- Value of \$63 M in Canada

#### In 2017-2018

- 5,000 internship units submitted
- Value of \$74,8 M in Canada



Federal funding confirmed for 5 years
Provincial funding confirmed in many provinces

Projected growth
Reaching 10,000 internship units by 2021
8,000 under Accelerate = doubling within 5 years



#### Organizational Partners

- Canadian for-profit and crown corporations
- For-profit businesses with facilities operating inside or outside Canada
- Domestic or foreign-owned
- Established, start-ups, SMEs
- Eligible not-for-profits
  - Projects must demonstrate economic or productivity orientation
  - must be incorporated as a not-for-profit organization





















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### How we do it Mitacs Core Programs



➤ Collaborative industry academic applied research and innovation



> R&D management leaders | Post-Docs Only

#### How we do it;



- Industry defined projects
  - Problem solving: "research" as the tool
- 4 month or longer projects
- Scalable: from \$15,000 to multi million \$
- Mitacs adds matching funds
- Mitacs staff on-hand to help
  - Including finding academic expertise
  - Leverage standard Mitacs agreements; facilitate
     IP discussions



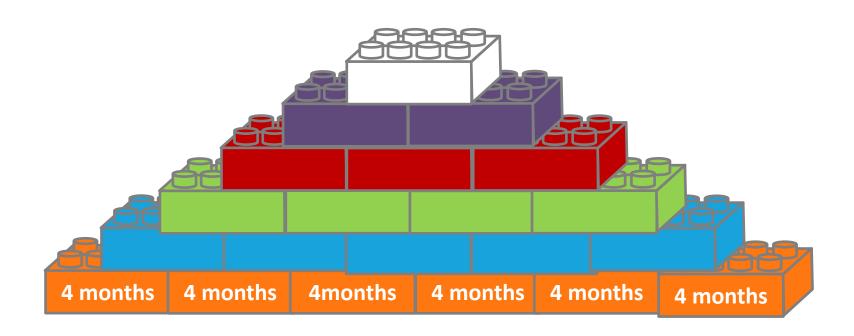








## Scalability: build long-term large-scale projects

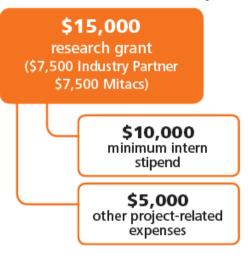


Multiple universities/multiple disciplines/multiple years for the umbrella research project

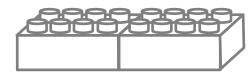
#### **Cost Structure of Collaborative R&D**



#### **Standard: 1-5 internships**

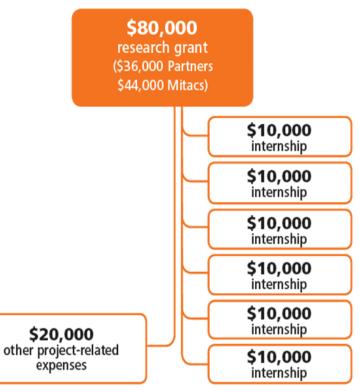


#### 4 months





#### **Cluster:** 6 or > internships





#### Accelerate - Process

#### **HOW IT WORKS**



#### Accelerate International (AI)





- Research collaborations between international companies and Canadian universities or Canadian companies and international universities
- 16–24 weeks (grad student spends 75% of project abroad, 25% at home university)
- All disciplines, no application deadlines
- Open to any of your company's international locations











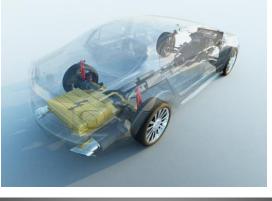
- Post-doctoral fellows learns to translate research into long-term business value
- Vehicle to recruit and qualify a potential future research leader
- Only post-doc program to provide research management training
- Focuses on 3 competencies





# Mitacs Funded Projects CleanTech: Hydrogen Storage



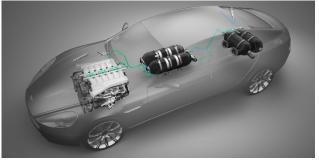












Breakthrough in solid state hydrogen storage nanomaterial



#### **Mining Technology: Waste Reclamation**







Enhancing the sustainability of mining by improving the ore extraction and metal recovery process









#### Mitacs Funded Projects



Project : Adaptive Detection and Tracking of Multiple Persons in Real-Time

**Video Surveillance** 

Partner: Genetec Inc.

**Professor**: Eric Granger

**Sector**: Information and communications technologies

**Discipline**: Engineering - computer / electrical

University : Ecole de technologie supérieure





### METAOPTIMA

MoleScope™ from research at SFU is designed to help track and monitor moles over time for skin cancer prevention.











Majid Razmara, PhD
CTO and Co-founder

#### **Our Funding Partners**





Western Economic Diversification Canada

Diversification de l'économie de l'Ouest Canada























#### **Contact information**

#### **Lenny Freilich**

Director, Strategic Accounts
<a href="mailto:line">
lfreilich@mitacs.ca</a> (604) 250-0997

Yaser Rohan
Business Development Director
<a href="mailto:yroshan@mitacs.ca">yroshan@mitacs.ca</a>