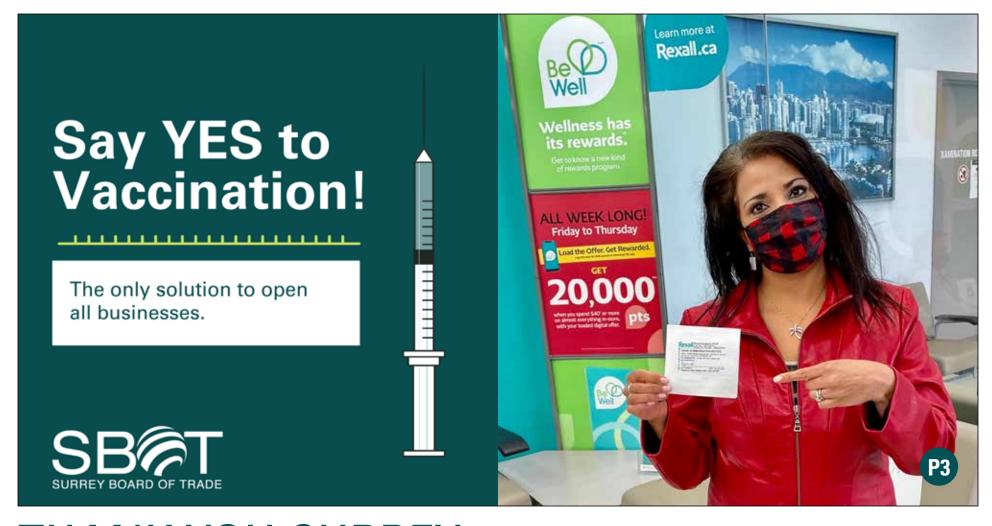


SURREY BUSINESS NEWS

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Surrey's City-Building Organization – Join as a Member Today



THANK YOU SURREY - Support Local Businesses



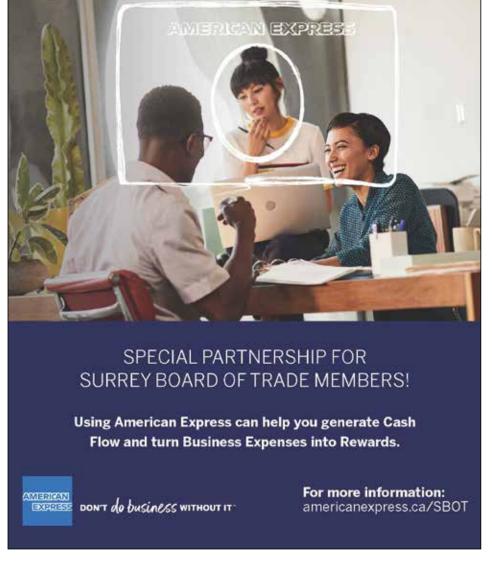




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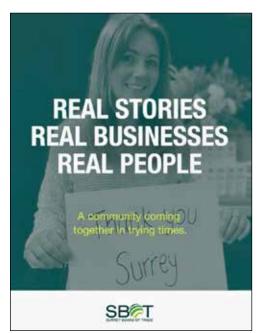
MEMBERSHIP MEANS BUSINESS







SURREY NEWS



The pandemic has affected us all. We spoke to some Surrey business owners about their struggles, fears, loss and the way the community of Surrey wrapped their arms around them.

Afghan Kitchen

KB Honey Family

La Belle Fleur

Just Cakes Bakeshop

The Heart

XBa School of Dance

Check out their stories: businessinsurrey.com/thank-you-surrey





Doug Tennant's Final Board Chair Report



Doug Tennant

This will be my last report as Chair of the Surrey Board of Trade (SBOT). I've been in this role for two years (although the last year has felt at times like ten years, at other times like a few weeks) and am grateful for having the opportunity for a leadership role with an organization doing great

work creating an environment conducive to the success of business and the community in Surrey. I'm proud of the fact that the board has become more familiar with policy governance and the leadership roles that board members play as directors. Clearly defining who our "owners" are (our business members) and devising ways to consult with them, has helped the board understand the future needs of the business community in Surrey. Another area where we have done good work in the past few years has been in seeking educational opportunities that inform the decisions that we have made as a board. Our most recent

educational endeavour was an Indigenous Knowledge and Economic Partnerships workshop, addressing a need we have seen in ourselves to be educated about diversity and board composition, as well as helping us learn about opportunities for our business members. CEO Anita Huberman has also been fully engaged in adopting the policy governance paradigm, and I commend her for completing the first reporting cycle for her executive limitations (addressing risk mitigation for the organization) and SBOT's ends (what the organization exists to achieve).

During my time as Chair, the

SBOT has been involved with some contentious issues. We have not always seen eye-to-eye with political leadership at different levels of government. And this is not a bad thing. Boards of trade were formed 500 years ago to advocate for the interests of the business committee, and it is expected that there will be tension created by such advocacy. The positions taken by the SBOT have always been through the lens of what is in the best interest of our business members and this has been supported by the board on numerous occasions during my tenure. I have very much appreciated

position gave me to meet our members and learn the different stories of their businesses and what brought them to Surrey. I grew up in Vancouver, and I have to say that I much prefer the freshness of the business community in Surrey—much more prepared to try new things and be innovative, from what I have seen!

I'm looking forward to seeing many of you again in person, once the pandemic lifts.

I am very grateful to have worked closely with Anita during these past two years (and during the rest of my time as a board member).

She is a true leader who has done much to build Surrey's reputation at home and abroad. Her leadership during the pandemic has been exemplary as she has gone to bat for Surrey businesses in a multitude of ways. I'd also like to thank Greg Thomas, who will be leaving the Board this year, for his strong leadership as Chair and Past Chair of the board. He will certainly be missed. Finally, best wishes to Baljit Dhaliwal, as Chair, and Rory Morgan, as Vice-Chair, next year. I know that SBOT Board is in good hands with their leadership.

the opportunity that my 'SAY YES TO VACCINATION' Campaign Launched by Surrey Board of Trade



While the choice to get vaccinated is ultimately up to individuals, the 'SAY YES TO VACCINATION' Campaign is an encouragement campaign to equip businesses to play their part to get Surrey and surrounding communities to herd immunity

"The focus is to encourage Surrey residents and workers to get vaccinated as it is the only solution to open all business and have the events that enhance the livability of Surrey," said Anita Huberman, CEO, Surrey Board of Trade. "The Surrey Board of Trade's Rapid Response Pandemic Business Centre has

a variety of vaccination 101 information, vaccine distribution, business tips and how to talk to employees."

As employers and providers of goods and services to the general public, businesses have a critical role to play in getting Canadians vaccinated, which will ultimately create the conditions for the relaxation of public health restrictions currently in place.

Given the overwhelming volume of information available on vaccines, this campaign and the Rapid Response Pandemic Business Centre provides

companies of all sizes with a single focal point for the information they need to know as employers and the resources they can use to reassure and encourage their employees to get vaccinated.

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PUBLIC SAFETY

Surrey RCMP Report to the Community



Assistant Commissioner
Brian Edwards
Surrey RCMP Officer in Charge

In early April, the Surrey RCMP released its 2020 Report to the Community. I encourage all Surrey business owners and residents to view this report, which is available at surreyrcmp.ca. The

report contains information on our calls for service, crime statistics, supports for youth and vulnerable citizens, and the work of our specialized teams in addressing gang violence, drug trafficking, road safety and other local priorities.

The work and accomplishments detailed in this report are thanks to our great team of police officers, support staff and volunteers. Despite a pandemic, we improved our response time, worked with the community to reduce both violent and property crime, and continued to advance innovative strategies to provide an efficient and responsive police service.

As we progress through 2021, the City of Surrey's transition from the RCMP to the Surrey Police Service continues to move forward. The transition of police services is a complex process, but my team is committed to working collaboratively with the Surrey Police Service to ensure that public safety is not compromised at any point in the process. Chief Lipinski and I have a strong relationship that will ensure, as stated, that the safety of our police officers and that of the community is the primary consideration when moving forward.

May 1, 2021 marked the 70th anniversary of the Surrey RCMP. I would like to take this opportunity to thank Surrey residents and the business community for being our partners in public safety since 1951. It is truly an honour to serve this community.

STOP TO THINK ABOUT WHAT YOU ARE DOING. DON'T BE A VICTIM OF SCAMS!

Business Scams

"The Surrey Board of Trade reminds businesses, organizations, and residents to focus on fraud prevention," said Anita Huberman, CEO, Surrey Board of Trade. "Especially during the pandemic with an increase in online transactions we must be vigilant in preventing cybercrime."

The Surrey Board of Trade continues to advocate for cybercrime prevention action by asking the Federal Government to:

- **1.** Increase integration amongst governments and policing agencies on cybercrime to effectively punish cyber criminals
- **2.** Promote digital literacy by establishing best practices for cyber resilience, including education on more sophisticated and specialized crime
- **3.** Invest additional financial and skilled human resources to the national cyber-security centre set up by government, industry and policing agencies to help investigate and warn the public about new and emerging cyber-threats. *antifraudcentre-centreantifraude.ca*

New Surrey Police Service Badge Unveiled



Chief Constable Norm Lipinski Surrey Police Service

On May 4th, the Surrey Police Service unveiled its new badge, vision and values, all reflective of how the Service envisions its community safety partnership with Surrey citizens.

Flanked by the words honour, integrity and respect, the shield within the badge has three key visual elements: The Coast Salish eye, a fess (check) pattern, and six stars—one for each of Surrey's town centres (Cloverdale, Guildford, Fleetwood, Newton, South Surrey, and Whalley/City Centre).

The Coast Salish eye, designed by



Semiahmoo First Nation artist Leslie Wells is at the top of the shield, acknowledging the First Peoples who first inhabited this land. Surrey is situated on the traditional ancestral and unceded territories of the Katzie, Kwantlen and Semiahmoo First Nations.

"We are grateful to First Nations communities and Mr. Wells for the honour of allowing us to use his art as part of our badge," says Chief Constable Norm Lipinski. "We value its significant meaning and we do not take lightly the responsibility we have to all people."

surreypolice.ca/news-events

Help Keep Kids Out of Gang Life

The City of Surrey's Community
Safety section launched a new
website dedicated to helping parents,
caregivers and other trusted adults
build protective factors among Surrey
children and youth to reduce their
susceptibility for gang involvement.

Called Empower Surrey, the website aims to enhance the impact of the *Surrey Anti-Gang Family Empowerment* (SAFE) Program and is available in over 80 languages. It features information on Surrey's unique gang landscape, how to identify

and address risk factors, tips and tools to start early conversations with children and youth, and links to free prevention, intervention and enforcement programs available to Surrey residents. Development of the website was informed by more than 100 Surrey youth aged 14 to 19 who, through focus groups, surveys and online meetings held during the fall of 2020, provided feedback and insights into the challenges they face at school, home and in the community.

empowersurrey.ca

Combatting the Overdose Crisis

The Province is moving forward with vital measures to combat stigma and turn the tide on the overdose crisis.

To address stigma, BC will officially request a federal exemption from Health Canada to decriminalize personal possession of drugs in the province, removing the shame that often prevents people from reaching out for life-saving help.

"COVID-19 is not the only pandemic that is impacting our healthcare system," claimed Anita Huberman, CEO of the Surrey Board of Trade. "The addiction crisis and war on drugs has led to incredibly negative implications for our workforce, our economy, and our society."

The criminal justice system is overburdened. Our healthcare system is at capacity. Our labour force is in

short supply. Decriminalization and regulation of non-medical drugs can alleviate these pressures and more. By decriminalizing and regulating the illicit drug supply, overdoses can be managed.

"By ensuring that possession of nonmedical drugs and being under the influence does not result in criminal charges, our workforce is not reduced. But there must be a rehabilitation aspect included in decriminalization and regulation. Rehabilitation coupled with work placement programs will increase our labour supply, reduce the toll on our healthcare system in the long run, and lead to fewer deaths."

The Surrey Board of Trade asks that the Federal Government work with Provincial and Territorial Governments

- **1.** Decriminalize and regulate all non-medical drugs;
- **2.** Create rehabilitation programs by working with relevant not-for-profit organizations to build their capacity; and,
- **3.** Work with businesses to create work-placement programs for those that have completed rehabilitation programs by subsidizing a portion of the wages.



Relevant Timelines for a Builders Lien

What is a builders lien? Am I eligible to file a lien?

If you are involved in construction as an owner, builder, contractor, supplier, subcontractor or worker, then you should be aware of what the British Columbia Builders Lien Act (BLA) could mean for you. The BLA provides rights to parties in a construction project in scenarios where monies are due and owing.

Filing a builders lien registers your legal interest against a property for work done or materials supplied. A lien indicates to others that you have a financial interest in that property.

Before filing a lien, consider whether you fall into one of the classes of lien claimants, which include1:

Contractors	Those engaged by an owner to perform or provide work or supply material
Subcontractors	Those engaged by a contractor or another subcontractor to perform or provide work, or supply material
Workers	Individuals engaged by an owner, contractor, or subcontractor for wages in any kind of work

Contact us to ensure your lien is properly filed and registered.

1 Builders Lien Act, S.B.C. 1997, c. 45, s. 1.

Time Limits: British Columbia Builders Liens

Why?

Filed no later than 45 days

after the "trigger" date.

A builders lien is filed by those who provided work or materials in a construction project and seek to recover money owed.

Steps for filing a Builders Lien

Timing (Certificate) was issued The trigger date depends on whether a Certificate was signed and issued

> Generally, the deadline to file a lien is 45 days after the project is substantially completed.

If a Certificate of Completion

Other factors such as completion, abandonment or termination of the head contract or the improvement will determine the trigger

If a Certificate

wasn't issued

Steps for filing the Lien Claim

Timing	Notice to Commence and Action (Notice)
Within one (1) year of filing a builders lien, a civil action must be commenced and a certificate of pending litigation (CPL) must be filed against the property.	An owner of a project or property may file a Notice, which replaces the one (1) year deadline and requires a civil action and filing of a CPL within 21 days of receiving the Notice. Failure to commence a legal action and file a CPL within the one (1) year results in the lien expiring.
If the lien lawsuit reaches a court hearing.	If the parties involved cannot reach a resolution, a court will decide whether the lien is valid. If the lien is found valid and the property owner fails to pay the claimed amount, the court may order the sale of the property and order the sale proceeds be

directed to pay the lien.



Gagandeep Khosa Associate +1 604 631 4799 gkhosa@fasken.com



For more information +1 604 631 3131

> fasken.com



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Surrey Board of Trade Launched Indigenous Knowledge Learning Series

Indigenous knowledge and economic partnerships are a priority for all businesses as we all continue on the path towards reconciliation and the implementation of the United Nations Declaration on the Rights of Indigenous Peoples (UNDRIP).

"The Surrey Board of Trade was a leader again in launching a Surrey Business Leadership Learning Series last month that helped to ensure we understood the history, what UNDRIP really means, and how to build sustainable business relationships with Indigenous Peoples," said Anita Huberman, CEO, Surrey Board of Trade.

In Canada, implementation of UNDRIP is an opportunity to explore and reconceive the relationship between international law, Indigenous Peoples' own laws and Canada's constitutional narratives. This provides both opportunities and risks for businesses. Implementation requires an action plan. First, we must understand the history of Indigenous Peoples in Canada, and the contemporary landscape of Indigenous Relations. Only then will there be true reconciliation and understanding as we partner on projects on Indigenous territories and respectfully receive consent from those communities. Second, we must continuously evaluate our relationship and understand, adjusting our approach through cyclical learning.

The Surrey Board of Trade contracted the team of Lyle Viereck Consulting Services Inc., SB Communications & Public Affairs Ltd. and C. Marshal and Associates to offer the (free) Digital Surrey Business Leadership Learning Series:

Module 1 – The Uncomfortable Truth – Colonization in Canada

This introductory session included:

- terminology and definitions;
- the history of Indigenous-Crown Relations;
- the Indian Act, 1876;
- overview of membership, land and governance; and
- the history and legacy of residential schools.

Module 2 – Reconciliation and Building a New Future and Relationships – the Truth and Reconciliation Commission and the United Nations Declaration on the Rights of Indigenous Peoples

This module covered the Truth and Reconciliation Commission's Call to Action, the UNDRIP, and why both are important to businesses. It also included the background on each of the First Nations in the Lower Mainland.

Module 3 – How to Build Sustainable Business Relationships with Indigenous Peoples and the Tools and Action Items that You Need

The final session covered such items as "best practices" in community engagement, business development, protocols (including for Indigenous employees, contractors, businesses and entrepreneurs) and meeting Corporate Social Responsibility requirements. Participants also received Action Plans and Tools to help them in these and other activities with Indigenous Peoples.

Another series will be held at a later date.

Gender Gap Challenges



Another generation of women will have to wait for gender parity, according to the World Economic Forum's Global Gender Gap Report 2021. As the impact of the COVID-19 pandemic continues to be felt, closing the global gender

gap has increased by a generation from 99.5 years to 135.6 years.

weforum.org/reports/global-gender-gap-report-2021

Women and Economic Growth

Here are five things that the Federal Government can do to support women's economic growth:

- 1) Ensure schools and daycares remain open through subsequent waves across the country. There needs to be an increased focus on rapid testing and turnaround times, alongside other technological supports including robust tracing.
- **2)** Establish an inclusive task force to focus on childcare capacity and support through the ongoing crisis.

- 3) Remove tax barriers for childcare.
- **4)** Provide enhanced opportunities for womenowned businesses to meaningfully access public procurement contracts.
- **5)** Support job pivots for women. Training, upskilling, reskilling and job transitions will be important through the coming months and into recovery.

<u>chamber.ca/wp-content/uploads/2021/03/CWA_Recommendations_2021.pdf</u>

New Accessibility Legislation



New accessibility legislation will help people with disabilities and their support networks. If passed, the Accessible British Columbia Act will allow government to establish accessibility standards aimed at identifying, removing and preventing barriers to accessibility and inclusion. Standards will be developed in a range of areas such as employment, the delivery of services and the built environment.

Quick Facts:

- BC is the largest province (by population) in Canada that has not passed comprehensive accessibility legislation.
- In 2017, there were an estimated 926,100 British Columbians (over 20% of the population) who reported having a disability.
- People with disabilities are twice as likely to live in poverty.

<u>news.gov.bc.ca</u>

Anti-Racism Reminder

A new anti-racism information campaign is shining a light on racism, while encouraging British Columbians to examine their own personal biases and take a stand against discrimination. The campaign, which features nine illustrations by BIPOC (Black, Indigenous and people of colour) artists based in British Columbia. will support the Province's long-term commitment to tackling racism by encouraging more open discussion about discrimination. This series of

anti-racism reminders also

aim to inspire people to reflect on racism that happens in everyday situations and speak out if they see discrimination.

antiracist.gov.bc.ca



INCOTERMS® TRAINING



The Surrey International Trade Centre announces a new, comprehensive, instructor-led Incoterms® course, delivered virtually by Exportspark, a Surrey Board of Trade partner, and by FITT and the Canadian Chamber of Commerce in partnership with EDC and the Canadian Trade Commissioner Service.

WHAT ARE INCOTERMS®?

The International Chamber of Commerce (ICC) Incoterms® rules are used in contracts to clearly communicate the obligations, costs, and risks associated with the transportation and delivery of goods, providing clarity for sellers & buyers and helping facilitate trade.

COURSE DETAILS

The course is delivered virtually in 3 two-hour sessions with the next course scheduled for Monday, May 31^{st} , Wednesday, June 2^{nd} and Friday, June 4^{th} , 2021 from 8:30 AM to 10:30 AM PST on each day.

DELIVERABLES

All participants receive the official ICC eBook for use before and during the course and are subsequently provided with a link to an online exam that, once passed will provide a Certificate of Completion.

PRICING

The course fee is **\$475 CDN** for SBOT members (\$495 CDN for non-members).

REGISTRATION

Contact <u>rae@exportspark.com</u>

UNITED KINGDOM

Surrey Board of Trade supports enhanced Canada-United Kingdom trade agreements. We are apprehensive of the accension of the United Kingdom to the Comprehensive and Progressive Agreement for Trans-Pacific Partnership (CPTPP) as it may negatively impact our ability to trade with the United Kingdom, and other CPTPP members.

Canadian potential:

 Advanced research in various sectors (pharmaceuticals, electrical machinery, aircrafts and spacecrafts, etc.) Advanced education systems

- Natural resources
- Increasing the number of twinned cities agreements, and enhancing these relationships

Potential sectors to be identified and developed:

- Investment in local production in the UK
- Technology transfer using research capacity in collaboration with educational institutions
- Potential for other sectors such as electrical machinery, equipment, pharmaceuticals, aircraft, spacecraft, organic chemicals

Some Solutions:

- To enhance a Team Canada approach with volunteers from diverse business organizations and communities
- Invest in production facilities in the United Kingdom
- Identify sectors where Canada is competitive and start to compete in the region

IRELAND

The Surrey International Trade Centre recently focused on trade and workforce opportunities with Ireland. The following speakers and partners joined us:

- The Hon. **Bruce Ralston**, BC Minister of Energy, Mines and Petroleum Resources
- Consul General **Frank Flood** who served as Ireland's
 Ambassador to Estonia, before
 taking up his position in
 Vancouver.
- Kate Hickey, Executive Director of the Ireland Canada Business Association. The ICBA is the representative voice of over 100 companies doing business between Ireland and Canada, 70

of which are Canadian companies with Irish operations.

- Emma Doherty, Partner in Matheson's International Business Group. Emma has advised on some of the largest establishment and expansion projects in Ireland.
- Chargé d'Affaires,

Suzanne Drisdelle, a senior Canadian diplomat and Trade Commissioner with Global Affairs Canada. She has extensive experience within Global Affairs Canada in trade promotion, trade policy, innovation scale-up support, ministerial communications, and overseas Mission management and operations.

<u>businessinsurrey.com/</u> <u>countries/ireland</u>

USA



The Federal and Provincial Governments must create a Canada-US Relations Committee to protect BC and Canadian interests from plans made by the United States.

"The Federal Government, in coordination with Provinces

and Territories, needs to create a Canada-US Relations Committee to implement an economic recovery plan that recognizes the integration of the North American economy," said Anita Huberman, CEO, Surrey Board of Trade. "Opening the border is not about just flipping a switch. A structured plan is needed in partnership with the private sector."

Canada must assess its relationship with their southern neighbours. Canada needs to understand where its priorities lie, and how impactful US policy will be to Canada's interests.

businessinsurrey.com

INDIA

Canada India Network Society continues their partnership and leadership event from June 18-21, 2021. Efforts will support trade and economic development between Canada and India. Their work has led to innovative programs and network opportunities in health that support educational, economic, cultural and social links between Canada and India. Join engaging conversations, panels, and experiential practice. The focus is on integrated thinking to integrated medicine in the context of post-COVID-19 and a healthy society: How

can integrated thinking lower the burden of chronic disease. Speakers include some of Canada and India's most forward-thinking health care professionals and yoga experts.

thecins.org/register-cins-2021

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> ENVIRONMENT & RESOURCES

Clearing the Air on Subsidies



There is a constant refrain of groups calling on government to stop subsidizing "big oil." These claims often misrepresent fair and legitimate tax treatments, source unrelated information, and mislabel things as subsidies to help inflate their numbers.

Most importantly, Canadians aren't losing money on the resource sector. Every barrel of oil and every molecule of natural gas produced supports vital jobs in the province and generates desperately needed revenues for governments at every level.

Since 2003 when BC introduced the Deep Royalty Credit program, the natural gas and oil industry has invested \$90 billion into the province, which has in turn generated \$24 billion in direct provincial government oil and natural gas revenues - an average over \$1.3 billion of direct resource revenues every year. The upstream natural gas and oil industry is the largest private investor in British Columbia; in 2021 its forecasted to invest \$3.9 billion in the province, up from \$3.0 billion last year. Oil and gas invests more in BC annually than mining, forestry, agriculture, and fisheries combined. This is much-needed investment growth that will help put people back to work, generate government revenues, and help the economy recover from the devastating impacts of the COVID-19 pandemic.

When you see vague reports and claims about subsidies, dig a bit deeper. The oil and natural gas sector is vital to Canada's recovery and contributes to communities across

the country. We need to think about ways to attract more investment, not drive it away.

Jack Middleton is an Advisor for Citizen Engagement and Outreach in BC with CAPP.

Canadian Entrepreneurs Take Environmental Challenge



BDC launched a new study:

A transformation in progress: How Canadian entrepreneurs are taking on the environmental challenge.

Canadian entrepreneurs are highly motivated to reduce the environmental impact of their business activities, with 82% saying they have taken concrete actions to protect the environment, according to our new study. The study was conducted last October with 1,515 Canadian business leaders and 1,014 consumers to explore how companies are navigating

environmental change. It also provided a roadmap for businesses at each stage of their green transition from beginner to leader.

Highlights

- 82% of Canadian entrepreneurs are currently taking concrete actions to reduce the environmental impact of their activities.
- 63% of entrepreneurs having implemented environmentally friendly practices act based on their personal convictions. More than half are also motivated by reducing operating costs and close to one third by improving brand image.
- Costs are not often passed on to consumers, with 41% of entrepreneurs saying they absorb the price tag of green measures, while 25% take steps to educate clients.

bdc.ca

Zero Waste Focus

The Surrey Board of Trade is a member of the Metro Vancouver Zero Waste Council. This council just released the report: Waste Prevention: The Environmental and Economic Benefits for Canada.

It sets out 15 specific business cases for preventing waste in six key sectors of our national economy. Taken together, the ideas featured in this report represent the potential to prevent 4.9 million tonnes of waste per year (including 1.1 million tonnes of plastics), as well as 5 million tonnes of CO2e emissions while creating about 20,000 jobs

and \$41 billion in additional revenue. This report is a first of many steps towards waste prevention in Canada and the transition to a circular economy.

Quick Facts:

- More than 40% of plastic is used only once.
- •In 2019, 77% of all beverage containers and 46% of all residential plastic packaging was recovered for recycling.
- Of the plastics collected by Recycle BC, 98% stay in BC – supporting the recycling and manufacturing sector and growing the circular economy.
- It is estimated that in 2019, over 340,000 tonnes of

plastic items and packaging were disposed of in BC. This equates to more than 65 kilograms of plastic waste landfilled per person in one year.

• Globally, it has been estimated more than 20 million tonnes of plastic waste enter aquatic ecosystems every year.

nzwc.ca

Surrey Board of Trade Focuses on Blue Economy Strategies

Water is important to your home, family, livelihood, cultural practices, and to businesses

"The Surrey Board of Trade asks the Federal Government to enact policies that support the blue economy and create a blue investments working group," said Anita Huberman, CEO, Surrey Board of Trade.

Canada has the longest coastline in the world and the fourth largest ocean territory. These natural, aquatic resources are the backbone of many Canadian communities and provincial territories.

Some ideas for a Blue Economy Ecosystem:

- **1.** Establish a Canadian accelerator program. Showcase small-scale examples of success.
- 2. Promote ocean literacy.
- **3.** Incorporate oceans into municipal bonds focused on the impacts of climate change (e.g.,

shorelines and large-scale infrastructure), and to connect marine ecosystem services to related initiatives (e.g., Municipal Natural Assets Initiative).

- **4.** Convene key nations interested in ocean restoration, ocean-based research and development, and studying the impacts of tidal energy generation on fish and sea life.
- **5.** Provide support for bi-lateral or multi-lateral projects and international agreements on preserving the ocean and important habitats.

6. Create ocean innovation accelerators.

businessinsurrey.com



CANADA



The 2021 Federal Budget Presentation delivered support for business, housing, transit, women and youth but lacked detail on debt reduction, tax reform, pharmacare and international strategy.

Before the budget was presented, the Surrey Board of Trade met with Deputy Prime Minister and Minister of Finance Chrystia Freeland to provide inputs into the federal budget - an important budget like no other in our lifetime.

Businesses need to reduce their costs, need skilled talent to drive innovation and need to maximize the potential of trade deals. The Federal Budget, the first in 2 years, focused on:

- 1. Economic shock
- 2. Conquering Covid
- 3. Recovery of lost jobs
- 4. Support for businesses
- 5. Social infrastructure

businessinsurrey.com/news



BC



Commitment to Surrey Hospital, trade and industry development, strategic investment fund for economic growth; no specific mention of SkyTrain from Surrey-Langley or comprehensive BC tax reform.

The Surrey Board of Trade was pleased to hear that there are financial commitments in the service plan for trade and industry development, small business and economic development, and the strategic investment fund called InBC. As Surrey will be the largest city in BC by 2030, capitalizing on economic development initiatives and industry growth is essential — and that includes leveraging the opportunities in the Cascadia economic region.

<u>businessinsurrey.com/news</u>

SURREY

In late April, an annual financial audit indicated that the City of Surrey maintained its strong financial position in 2020.

To ensure economic resiliency, the City of Surrey implemented the Surrey Economic Action and Recovery Plan last May. It was indicated that the City of Surrey balanced the books without incurring additional debt.

The City recorded \$1.46 billion in building permit value, surpassing the 10-year average.

NEW FUNDING SUPPORT FOR BUSINESS

The BC Government has released some funding programs to support the business community, and those businesses impacted by the recent circuit breaker provincial health orders.

"The Surrey Board of Trade has been at the forefront of the call to ensure that business supports for those affected industries are ready on day one of health and safety orders," said Anita Huberman, CEO, Surrey Board of Trade. "We are pleased that the government has finally, and with streamlined efficiencies, opened a funding portal to help affected industries in addition to opening the PST rebate for capital investments for businesses to invest and recover. This is a policy win for the Surrey Board of Trade."

"However, it must be recognized that circumstances for businesses continue to evolve, and through our involvement on two significant BC Government task forces, the Premier's Economic Recovery Task Force and

the Economic Recovery Minister's COVID-19 Industry Engagement Council, we will continue to instigate action through ideas and policy proposals to help our members and the community of Surrey."

The announcements were:

1. Minister Ravi Kahlon announced the new Circuit Breaker Business Relief Grant which will provide funding to help the restaurants, bars, breweries, wineries, gyms, fitness centres and short-term accommodation businesses affected by the March 30, 2021 and April 23, 2021 provincial health orders. The new Circuit Breaker Business Relief Grant will provide affected businesses up to \$20,000 in one-time funding to help with expenses like rent, insurance, employee wages, maintenance and utilities. The grant can also help cover unexpected costs that resulted from the restrictions, such as the purchase of perishable goods. gov.bc.ca

2. The BC Increased Employment Incentive

is a one-time refundable tax credit for employers which encouraged the creation of new jobs for BC workers or increases in payroll for existing low- or middle-income employees in the last quarter ending December 31, 2020. The tax credit is calculated at 15% of the amount that the employer's eligible remuneration for the last quarter ending December 31, 2020 exceeds the employer's eligible remuneration for the quarter ending September 30, 2020.

gov.bc.ca/employertaxcredit

3. The BC PST Rebate on Select
Machinery and Equipment is a temporary provincial sales tax (PST) program that acts like a refund but is separate from the existing PST Refund process. Under this temporary program, corporations can apply to receive an amount equal to the PST they paid between September 17, 2020 and September 30, 2021 on qualifying machinery and equipment.

Highlights of the PST rebate for capital investments include:

- · Incorporated businesses can recover 100% of the PST on most machinery and equipment purchased between September 17, 2020 and September 30, 2021
- \cdot PST savings on a new zero-emission vehicle can be more than \$3,000
- · Described by the definitions found in Schedule II to the federal Income Tax Regulations, as they read on September 1, 2020, for capital cost allowance (CCA) classes 8, 10, 12, 16, 38, 43, 43.1, 43.2, 46, 50, 53, 54, and 55.
- · PST paid on leases (both capital or operating leases) of qualifying machinery and equipment also qualifies
- · Unincorporated entities such as sole proprietors cannot apply but can choose to become incorporated to take advantage of the program

gov.bc.ca

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What I Know Now - Conversations About Workplace Safety and Responsibility

Work can be intimidating for young workers, especially if they're new to the job or don't have a lot of experience in the industry. They want to make a good first impression by showing you and their co-workers that they know what they're doing.

That's why talking about safety with young workers is so important.

As an employer, you have years of safety knowledge and experience that can be shared with your young workers. It is your responsibility to make health and safety a priority and create a space for young workers to have conversations about safety at work.

Responsibility for young worker safety starts on day one. See below for tips on improving health and safety for your young workers.

What to say, what to do

Here are some tips for improving the health and safety of your young workers.

1. Talk about safety

Young workers may not know what is and isn't safe on the job unless you tell them. Encourage

open communication so your workers feel comfortable asking questions about health and safety.

2. Know your responsibilities

It's your responsibility to keep your young workers safe at work. Know the Occupational Health and Safety Regulation and talk to your staff about safety in the workplace.

3. Everyone has a role to play

Understand your health and safety role, and the role of your staff and supervisors.

4. Be aware of common injuries

Some injuries are more common among young workers. You can help prevent them with proper training, supervision, and by talking to your young workers about safety.

5. Identify the hazards

Everyone deserves a safe workplace. Part of the solution involves understanding the risks and knowing what the hazards are so they can be avoided.

worksafebc.com

Future of Events



How Employee Health Benefits Support Mental Health | GroupHEALTH



The COVID-19 pandemic has had a significant impact on Canadians and adapting to these changes has been challenging. As an employer,

it's important to recognize the impact that mental health challenges can have on your employees and the workplace. Your organization incurs both tangible and intangible costs when your employee's mental health isn't supported.

Unaddressed mental health challenges can lead to an increase in the number of days absent from work. The costs of sick pay, productivity losses, or payment of replacement workers can add up.

When your employee health benefits do not support mental health, other plan elements may feel the impact. Mental health issues can cause physical afflictions, which may require prescription drugs or lead to disability claims. Often these costs could have been minimized

if the underlying mental health issue had been addressed

Your employee benefit plan can support the mental health of your employees.

An Employee and Family Assistance Plan (EFAP) is an excellent tool for supporting mental health. Some EFAPs offer free short-term counselling, online articles, videos, and other tools to help employees find resources at their convenience. EFAPs encourage employees to seek help in the early stages of a problem, preventing the issue from turning into something more serious.

Through a wellness spending account, fitness challenges, or other activities, wellness benefits are another great way to support mental health.

Taking steps to encourage employees to get active is crucial.

Extended health benefits that cover prescription drugs support employees who require medication for their mental health by removing the cost barrier for them. Whether helping relieve stress or treating physical conditions causing stress, paramedical coverage, like massage therapy and acupuncture, can be a valuable way to support mental health.

From extended health and dental to life and critical illness coverage, GroupHEALTH has affordable benefits packages that work as hard as you do.

grouphealth.ca

DIGITAL LEADERSHIP

Surrey Digital Marketing Academy Focuses on E-commerce, Social Media & Digital Ads for Your Business



The Surrey Board of Trade and the awardwinning digital marketing company, Blue Meta, partnered to create the Surrey Digital Marketing Academy. They have developed a digital care package to provide businesses with the tools to leverage digital assets to focus on bottom line results.

Entrepreneurs and their teams can build their confidence in social media. e-commerce. and online advertising. 15+ hours of Digital Marketing training prepared by the #1 ranked Digital Strategy agency in Vancouver.

You will learn how to:

- Understand digital marketing disciplines, and how to optimize your use of each one
- Lead your own marketing initiative for your
- Launch a Shopify store
- Start marketing on Facebook & Instagram
- Have confidence with running your own digital advertising
- Get access to tools to save time & improve

businessinsurrey.com/events/digitalmarketing-academy

About StartUp Surrey

Startup Surrey is an inclusive network of innovative business entrepreneurs with aligned interests and passions to foster collaboration, share inspirations and spark new ideas for success.



Purpose

- To strengthen the profile for Surrey as a thriving and growing entrepreneurial community. Startup Surrey is a place to go for support to encourage entrepreneurship, inspire leadership and innovation and build collaborative partnerships.
- There are more than 17,000 businesses in Surrey. Through virtual and live events, networking opportunities and an extended support system, Startup Surrey aims to facilitate partnerships, events and initiatives that help emerging businesses and entrepreneurs learn best practices, develop skills, inspire creativity and innovation and grow their businesses.

Why Partner with Startup Surrey

If you are a business or organization that works with or supports entrepreneurs, youths, startup businesses or business leaders, Startup Surrey wants to partner with you!

Please reach out at info@startupsurrey.org



MOSAIC welcomes 3 new Board members!



Wyle Baoween



Alex Cheong



Fadi Yachoua

Meet our Board and read their stories at www.mosaicbc.org/board



Sylvia Ceacero



Paul Cheng



Gillian Creese



Meeru Dhalwala



Christian Duff

Serena Mawani



Bark Kong





George Somerwill



Yijin Wen





Barbara West

We value Diversity and Inclusion - and that's why we joined Canada's 50/30 Diversity Challenge!

Join the Challenge. Learn more at https://www.ic.gc.ca/eic/site/icgc.nsf/eng/07706.html



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Surrey's Top 25 Under 25 Winners



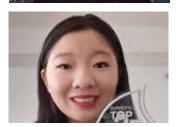










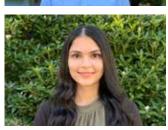


















Sally

Jiao





















The Surrey Board of Trade's 11th Annual Surrey's Top 25 Under 25 Awards Reception was held digitally on April 22nd and celebrated the incredible initiatives of Surrey's youth 25 years old or younger. The winners were chosen based upon their business or community achievements, leadership ability, community involvement, professional achievements and uniqueness of their business or community projects. The event was led by Master of Ceremonies Dan Burritt of CBC Vancouver.

The honourary Health & Safety in the Workplace Award was presented to Jerry Pol for his ideas on how employers can ensure all workers, young and old, feel empowered to speak up, ask questions, raise concerns, and suggest ways to improve health and safety in the workplace. Learn more about these incredible youth and view the recording at businessinsurrey.com/events/surreys-top-25-under-25-awards.

The winners for 2021 are:

Natasha	Burgert	Solar Electric Vehicle: A Sustainable Transport	19	
Adrija	Chakrabarti	Mentoring the Stars Foundation & Hearts of BC	21	
Govind	Deol	Camp Next & Surrey Centre Youth Council	18	
Karanvir	Dhillon	Humanitarian Society of Vancouver	20	
Sukhraj	Dhunna	Leading Inspired Neighbouring Communities (LINC)	18	
Michael	Hong	Unitiate	22	

oung	Oldo	02011000	
Anchal	Kataria	Spread a Smile BC	21
Yashmeet	Kaur	Students Overcoming Opioid Use Disorder and Addiction	24
Tavleen	Kaur Ramgarhia	Sikh Health Foundation	22
Tavisha	Kochhar	Tavisha's Helping Hands	14
Carissa	Konesky	I am Tenacious and Girl Guides of Canada	25
Graydon	Lawson	ReduceWasteNow	21
Harpo	Mander	Brown Girl Guilt	24
Tilyna	Pawer	SFU-LYFE	22
Jerry	Pol	Caliber Projects Ltd.	24
Gunreet	Sethi	Voices for Hope Foundation	21
Stuti	Sharma	The Learning Bridge	16
Darshpreet	Singh Badyal	Unitiate	20
Tajdeep	Singh Sandhu	Students Overcoming Opioid Use Disorder and Addiction	19
Gabriel	Soares	Moment Energy & Team Phantom	24
Vivian	Tan	YOUth of BC	17
Prabhvir	Tiwana	KidsPlay Youth Foundation	24
Vedanshi	Vala	BOLT Safety Society	19
Esther	Zhang	The Learning Bridge	17

UNDER 25

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School of **Business**





SILVER **SPONSOR**







HEALTH & SAFETY AWARD SPONSOR









More details at businessinsurrey.com/events



Entrepreneur Category Winner
Sandra Christian
Creative Kids Learning Centers
Presented by BDC



Professional Category Winner
Dr. Ramen Saggu
Pacific ABA Academy
Presented by Live Well Exercise Clinic



Corporate Leadership Category Winner

Marlyn Graziano

Kwantlen Polytechnic University

Presented by MNP



Not-for-Profit Leader Category Winner

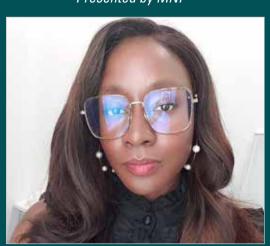
Devinder Chattha

Progressive Intercultural Community Services

Presented by Kwantlen Polytechnic University



Emerging Leader Category Winner
Tara Coleman
Nana's Kitchen and Hot Sauce Ltd.
Presented by the Fasken



Social Trailblazer Category Winner
Nerissa Allen
Black Business Association of BC
Presented by the Manning Elliott LLP

On Friday, April 30th, the Surrey Board of Trade hosted the 12th Annual Surrey Women in Business Awards Digital Event. This event recognizes the hard work of Surrey's businesswomen and their contributions to the community.

Master of Ceremonies Lynda Steele of 980 CKNW led the afternoon's program and Keynote Speaker Yaël Eisenstat captivated the audience with her journey as a woman in male dominated roles and industries. She shared her advice to her younger self: to allow yourself to be vulnerable, to make it a point to reach out and ask for advice or help, to not confuse toughness with the need to do it all on your own, and to find at least one female mentor. "You don't have to be one of the boys to lead the boys," she said.

"The Surrey Board of Trade's Surrey Women in Business Awards is an ongoing way to celebrate the incredible women who are making Surrey such a dynamic city, and to inspire both men and women through impactful keynote speakers," said Anita Huberman, CEO, Surrey Board of Trade.

AWARD **SPONSORS**













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Scotiabank.



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➡ IN MEMORIAM



BILL VANDERPOL

CHARAN GILL

October 26, 1944 - January 15, 2021 We learned that a member of our Surrey Board of Trade family passed away. Bill was active in the business community. He was a member of the Surrey Chamber of Commerce, now the Surrey Board of Trade, for many years and its Board Chair from 1984-1985.

It was very sad for Surrey when we learned earlier this year that community activist, founder of PICS and South Asian pioneer Charan Gill passed away in early February.

His partnership with the Surrey Board of Trade on many issues, projects will not be forgotten. Our sincere condolences to the Gill family and the PICS organization.

Universal Single-Payer Pharmacare Needed



The Surrey Board of Trade was pleased to be a signatory on the letter to Premier Horgan earlier this year with the other co-signatories. Especially during the pandemic, we have seen the need for a universal single-payer pharmacare program — and the economic benefit it will bring to businesses and families.

Nearly one quarter of Canadians reported that they have recently decided not to fill a prescription or not to renew one due to cost or taken measures to extend it because they could not afford to keep the recommended dosage schedule. It is imperative that this commitment be made through a real line item in

provincial and federal budgets and in keeping with the recommendations from the final report of the Advisory Council on the Implementation of National Pharmacare.

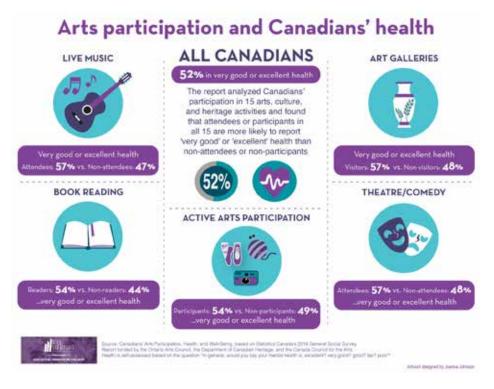
broadbentinstitute.ca







Why Art & Culture Investments Matter in City-Building



Canadians' Arts Participation, Health, and Well-Being, the 53rd report in the Statistical Insights on the Arts series, probes the relationships between 15 arts, culture, and heritage activities and four aspects of health and well-being:

- Overall health
- Mental health
- Satisfaction with life
- Satisfaction with feeling part of the community (i.e., sense of belonging)

hillstrategies.com

Surrey Music City Centre Applauds BC's Investment into Music Industry

Musicians and companies in BC's music industry can apply for a new grant through Amplify BC. The entire grant is worth \$22.5 million.

"The music industry is vital to the economic wellbeing of the province and Surrey," said Anita Huberman, CEO of the Surrey Board of Trade.

"Without a thriving arts and culture sector, we can't make Surrey an opportunity City where young people, families, seniors and our workforce can live, learn, work and play. The Surrey Board of Trade is pleased with this recent announcement of three years of funding from Amplify BC to support the music industry."

Administered by Creative BC, Amplify BC offers four programs:

- Live Music supports the operations, development and adaptation of venues, festivals and concert presenters in BC.
- Music Company Development supports the operations, development and adaption of music

companies in BC.

- Music Industry Initiatives support the development of BC's music industry, funding projects that support training, skills development, export activities, business development, research and up-and-coming talent.
- Career Development supports

the careers of emerging and established artists in BC, funding sound recordings, music videos and marketing initiatives.

news.gov.bc.ca/24224

Discover Surrey Reinvigorates Tourism

In 2021/2022, Discover Surrey will be participating in 3 community and sector specific partnerships.

- Discover Surrey has joined the **BC Bird Trail** partnership with Tourism Richmond and Tourism Delta and will be included in the existing *Richmond Delta Trail*, which will be renamed. Surrey-specific birding content will be developed for the BC Bird Trail website. bcbirdtrail.ca
- **West Coast Food** is a multi-community initiative designed to brand the region as a culinary hub. <u>westcoastfood.ca</u>
- The BC Ale Trail is a sector-based program featuring self-guided itineraries that highlight local craft brewery destinations and the communities that surround them. Surrey is featured. bcaletrail.ca

In addition, they are focusing on:

- Unique take-out options: Let them know about any specials and/or unique take-out options (i.e. meal kits, cocktail kits, etc.) that you are offering, or are planning to offer, and they will promote and share.
- Patios and Outdoor Seating: Let them know about your patios and outdoor seating areas, if you have them. Are they covered? Enclosed? Heated? Do you provide blankets?
- Surrey Spice Trail: Progress on the development of the Surrey Spice Trail continues! With 30 (and counting) participating establishments, the goal is that the Spice Trail will put Surrey on the map as a premier dining and culinary destination for flavourful multicultural dining experiences.

<u>discoversurreybc.com</u>



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TRANSPORTATION & INFRASTRUCTURE

Pattullo Bridge Replacement



Preliminary in-river work began in February 2021 on the new toll-free Pattullo Bridge replacement. The existing bridge will be removed after the new bridge is completed and open to traffic. It is estimated the Pattullo Bridge replacement project will create more than 7,000 direct and indirect jobs, supporting economic development within the region and beyond.

Once completed, there will be a new, four-lane (expandable capacity for six-lane) bridge that is expected to improve safety and reliability for drivers, cyclists and walkers, as well as the movement of goods. The Surrey Board of Trade

continues to call for a six-lane bridge on opening day. It's not too late to change the construction design.

news.gov.bc.ca/24130

5th Annual Surrey Road Survey Shows Urgency for Road, Bridge, Transit Improvements

The Surrey Board of Trade released the results of its 5th Annual Surrey Road Survey.

"We need planning and action that anticipates needs and that results in infrastructure construction well in advance of increased demand, not long after the capacity is exceeded," said Anita Huberman, CEO of the Surrey Board of Trade.

Patterns are beginning to emerge with four years of comparable data. Surrey's network of over 4,500 lane kilometres of road is seeing an increasing number of commuter and commercial users

In conclusion, the Surrey Board of Trade's survey resulted in the following general conclusions:

1. Widening of on-and-off ramps of bridges is needed;

2. Planning of all major infrastructure projects must anticipate needs and result in infrastructure construction well in advance of increased demand, not long after the capacity is exceeded; and,

3. That all levels of government must work together to develop a comprehensive transit/ transportation plan for the South Fraser region; one that would not be subject to political interference but based on best transportation practice.

businessinsurrey.com

Surrey Board of Trade Cautiously Pleased with Transit Investment Announcement by Federal Government

The Federal Government announced \$14.9 billion for public transit projects over the next eight years, which includes permanent transit funding of \$3 billion per year for Canadian communities beginning in 2026-27.

"The announcement appears to be good news for transit across the country and possibly for Surrey," said Anita Huberman, CEO Surrey Board of Trade. "We have been advocating for increased transit investment from the Federal Government based on population growth, ridership, and density as a fundamental foundation of economic growth and resiliency."

"We call on the Federal Government to release more details as quickly as possible in order for transit authorities to begin, plan and continue transit enhancements to ensure long-term predictability for the future of the transit network, including the potential Surrey-Langley SkyTrain extension, even beyond the pandemic. Surrey will be the largest city in BC very soon. Surrey has been starved of transit investments to connect our significant city-wide geography."

pm.gc.ca

Surrey Board of Trade Wants Support for Air Transportation Industry

The air transportation industry has been one of the hardest hit industry sectors during the pandemic. The impacts are evident in both business and leisure transportation flights.

"The air transportation industry has received some support that is available to all businesses, however, it hasn't received support that takes into consideration the specific nature of its operations. There is a need for a long-term strategy," said Anita Huberman, CEO, Surrey Board of Trade.

"The airline industry has been devastated as a result of the pandemic, with uncoordinated responses and limited engagement. Other countries have implemented various mechanisms that allow for the airline industry to survive and be ready for increased demands once it is safe to travel."

The Surrey Board of Trade recommends that the Federal Government:

1. Work with the air travel industry, Provinces and Territories to create a consistent domestic travel plan by developing criteria that signals the time for safe travel within the country, including metrics on how many people have been vaccinated in regions throughout the country;

2. Implement national arrival and departure testing protocols by building upon Calgary's pilot program and learning from international examples;

3. Incentivize airlines to service rural and remote communities;

4. Provide substantial funds for airlines and airports akin to the system in place in the United States; and,

5. Implement a globally consistent vaccine passport strategy.

NOTE: On May 11, it was announced that the Federal government has unlocked \$740 million in airport relief

citynews1130.com



BUSINESS ADVICE CENTRE

10 Ways to Create More Customer Success and Grow Your Profit



Eamonn Percy

Customer success is a strategy you must implement to ensure you consistently build a more profitable business. Customers will become the loyal bedrock of your business success when you serve them well with valuable products and

services which improve the quality of their lives.

Customer Success is a long-term, systematic and well executed series of business strategies for ensuring customers maximize their outcomes / benefits while the company maximizes profitable growth.

There are 10 key ways to create more customer success:

1. A strategic plan which is well developed, clearly documented, reviewed annually, communicated broadly and supported by actions (I recommend using The Balanced Scorecard (BSC) strategic planning tool. A BSC

planning template is available at percygroup.ca).

- 2. Building a sales driven culture as a strategic priority. Ensure it is implemented well, articulated, measured and sustained over time.
- 3. Create a sales enabling **structure** is that is clear market focused, lean, and accountable so all employees support the customer.
- 4. Your execution is process driven, customer focused. lean, repeatable, scalable and resilient.
- 5. The leadership team is experienced, capable, complementary and has a track record of results.

6. Your business model is simple, scalable, creates value, is market dominating with multiple market channels.

- 7. A customer acquisition **strategy** is codified, proven and supported by branding, marketing and advertising.
- 8. The customer experience/retention strategy is unique, codified, customer-centric/subjective and repeatable.
- 9. Your customer value proposition is known, proven, investable, unique and leveraged across the company.
- 10. You implement key performance indicators

(KPIs) that are limited (maximum of 8), customer oriented, strategic, reviewed monthly and ultimately drive business decisions.

With a multi-pillar strategy, weakness in one area will be supported by strength in another. Each strategy will reinforce the foundation of your business and create an unassailable company, providing you the resilience necessary to dominate your market for years to come.

To implement, start by assessing where you are today. Then focus on implementing only 3 priorities for the next 90 days. Then pick 3 more priorities for the

following 90 days and repeat the process.

Request a complimentary copy of our Customer **Success Readiness Self-**Assessment by emailing info@percygroup.ca.

Eamonn is a business growth strategist, advisor and coach to entrepreneurs and business owners. Learn more at Percygroup.ca

It's Time to Up Level Our Zoom Meetings



Margaret Page

After a year of Zoom business calls, it's time to stop treating them as a novelty that will

end once we all receive our vaccines. We need to up level our Zoom game! Here are a few easy tips to take your Zoom meetings from good to great.

Set boundaries. When you call a meeting, you have responsibilities far beyond sharing the meeting link. You're the moderator, a role that encompasses gatekeeping, organizing, and emceeing. Great, productive Zoom meetings have strict

boundaries and expectations, just like traditional meetings.

My pet peeves include turning off video in the middle of a presentation, or not turning on video at all. At the start of a call, or even in the invite, I request that people turn on their video. Personally, I need the visual feedback. Attendees owe the presenter the courtesy of full presence — if not, they should decline the invite.

Consider your setting.

A Zoom environment is far closer to a TV broadcast than it is to a meeting. Take a few minutes and analyze your Zoom space like a set designer would. Do you have good lighting? Is your presentation area pleasant and free from distractions? Do you need a stand so other attendees can get a better view of your face? Remember, Zoom is here to stay it's time to invest in your surroundings.

Try new ways of

presenting. Online meetings force us to get creative to keep presentations interesting. I've started using virtual backgrounds instead of slides to reinforce what I'm saying. For example, I gave a talk over the holidays that featured a background of a gift as I was talking about the gift of Christmas, then shortbread cookies as I spoke about favorite treats, then a picture of a turkey as I spoke about the smell of Christmas

dinner. It took a bit more effort, but the overall effect was worth the effort.

We're entering a new era of meeting technology. Set good standards for yourself now and you'll find yourself ahead of the game, no matter what comes next.

To Give Advice to Government, We Need to Amend the BC Lobbying Act



Anita Huberman

The Surrey Board of Trade, BC Chamber of Commerce, Abbotsford Chamber of Commerce, and the Greater Langley Chamber of Commerce wrote a joint letter to BC's Attorney General and Minister Responsible for Housing, David Eby, on the administrative red tape the revised BC Lobbying Act of 2020 had for non-profits, small organizations, and chambers of commerce/ boards of trade. The group recently met digitally with Minister Eby to explain their concerns. There should be no red tape to the chambers of commerce/boards of trade to

speak to government.

WHAT THE BUSINESS **GROUPS WANT:**

Only require the registration of an actual act of lobbying (letter, meeting, policy decision) upon completion, and eliminate the requirement for chambers of commerce and boards of trade altogether.

businessinsurrey.com



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⇒ WORKFORCE LEADERSHIP

Surrey Recovered 33,000 Jobs, 5,000 Job Gap Remains



Anita Huberman Surrey Board of Trade



Kerry Jothen Human Capital Strategies

The Surrey Board of Trade has released the 7th Surrey Labour Market Intelligence Report in May.

"From the last report there was a 9,000 jobs gap and 30,000 jobs recovered, so we are on a positive economic recovery trajectory for Surrey," said Anita Huberman, CEO, Surrey Board of Trade. "We still need to pay attention to the 5,000 jobs that are yet to be recovered since the pandemic began. Surrey is going to be the largest city in BC very soon — and to say that

we have recovered 33,000 jobs since the end of July 2020 is positive news for our city's economy."

HIGHLIGHTS:

In the first five months of the COVID-19 pandemic, Surrey lost more than 38,000 jobs. Since the end of July 2020, Surrey has seen an upward trajectory in the number of jobs, recovering over 33,000 of those jobs (over 87%) with almost half of these recovered jobs being attributed to the last quarter of 2020.

· Though March 2021 still showed an increase in the total number of jobs, Q1 2021 shows the slowest growth in jobs since July 2021.

 \cdot The total net deficit of jobs in Surrey since February 2020 is less than 5,000 jobs.

Though job loss in the Construction industry seems to have been contained in the Summer of 2020, the industry has seen continuous downfall since September, posting the greatest overall job loss since the beginning of the pandemic.

 \cdot Similar to most industries,

Health Care and Social Assistance in Surrey saw job losses in the first six months of the pandemic. However, in Q4 2020 and Q1 2021, this industry saw a sharp increase in jobs, for an overall gain of 10% since February 2020.

<u>businessinsurrey.com/</u> <u>workforce-support</u>

Surrey Board of Trade Receives \$263,000 Grant to Support Digital Workforce Upskilling

In partnership with Progressive Intercultural Community Services (PICS) and Western Community College, the Surrey Board of Trade has received funding approval from the BC Government through the Community Workforce Response Grant Stream in the amount of \$263,229.00 for 13 weeks of classroom training for Digital Business Essentials.

"The Surrey Board of Trade is pleased to have received this funding from the BC Government,

and to work with PICS and Western Community College to deliver this leadership-oriented training and connection to businesses to ensure workforce support," said Anita Huberman, CEO of the Surrey Board of Trade.

"Providing new skills to workers is a muchneeded solution for addressing market disruption from COVID-19, "said Raj Hundal, Director of Employment Programs at PICS. "This project will deliver a virtual, immersive educational experience for participants to build their skills. To handle the aftermath of COVID-19, we want our participants to learn critical skills they need to thrive in a post-COVID economy," said Gurpal Dhaliwal, President of Western Community College.

Project objectives will include:

· Participants complete business management certified training

- \cdot Participants acquire digital business management skills
- · Participants receive supervised work experience in business settings and online business platforms
- · Participants gain training and experience to assist in finding sustainable employment in the business sector.

COVID-19 Business Playbook a First in Canada

This Playbook includes several tools, templates, and checklists.

- Provides Surrey-specific and regional labour market and workforce needs and strategies
- Navigates employers to health, safety and wellness information and tactics
- Navigates employers to information on government programs and navigating employers to key online sites
- Builds employer capacity for workforce planning and

preparation for recovery and re-opening

• Supports employer HR capacity including attraction, recruitment, on-boarding, reskilling, retention, etc. in the new normal

This is an added tool to the personal support provided by the Surrey Rapid Response Pandemic Business Centre.

<u>businessinsurrey.com/</u> <u>workforce-support/workforce-</u> reset



Economic Opportunities for Youth

The Province is providing more than 5,000 youth and young adults across BC with access to skills training and well-paid jobs through the almost \$45-million StrongerBC Future Leaders Program. The StrongerBC Future Leaders Program provides youth and young adults with training, internships, job co-ops and jobs in the growing tech sector, environment and natural resource fields.

Young people face significantly higher unemployment early

in their careers as they try to build experience for the future. Youth are also often the first to feel the impact of economic shifts. During the pandemic, youth unemployment peaked at 29%, over 15 percentage points above the provincial average. As of March 2021, youth unemployment sits at 12.1%, above the general unemployment rate in BC of 6.9%.

news.gov.bc.ca/24232



Doctor Grassroots Campaign a Success (Almost) for an 'All of Surrey' Vaccine Approach

On May 6, the Surrey Board of Trade and a grassroots movement, organized by Dr. Randeep S. Gill, Dr. James Handel, Dr. David Chong, Dr. Kaleena Patel, Dr. Sukh Dhiman and Dr. Bill West, was launched encouraging everyone in Surrey to sign a petition urging the BC Government to take action on immunization prioritization for Surrey and vaccination accessibility to everyone aged 12 and over. And on May 10, a decision was made by the Provincial Health Officer to immunize all Surrey neighbourhoods aged 18+ (except South Surrey where

transmission rates are lower).

A month prior to the petition, the Surrey Board of Trade asked the BC Government and the Provincial Health Officer to consider utilizing unique spaces such as banquet halls, cinema spaces, and others as vaccination sites.

Many large venue spaces are currently shut down with no revenue being generated due to provincially mandated shutdowns. These businesses are losing thousands of dollars per day until there are enough people vaccinated to lift the restrictions. In order

to get businesses open, we need enough vaccines, and the spaces to administer the vaccines.

"We need to think innovatively," said Anita Huberman, CEO Surrey Board of Trade. "Utilizing underused spaces that have been largely vacant for much of the pandemic could be an effective way to expedite vaccinations. The Government needs to look at non-traditional vaccination sites and provide some level of compensation to venue owners."

Widespread Use of Rapid Testing and Enhanced Contact Tracing Needed

The Surrey Board of Trade joined the Canadian Chamber of Commerce in their call for action by government — provincial and federal - on implementing the widespread use of rapid testing and enhanced contact tracing. This can play a significant, positive role in the fight against COVID-19 especially as widespread complete vaccination is many months away.

"Rapid testing and contact tracing, though not perfect, can be a key public health tool to mitigate COVID-19 in businesses and in other areas," said Anita Huberman, CEO, Surrey Board of Trade.

Rapid testing and enhanced contact tracing techniques could involve:

- using tests that deliver results in minutes to find positive cases and isolate them quickly;
- testing high-risk and asymptomatic individuals;
- implementing effective contact tracing to quickly identify those who may have been exposed to COVID-19, so they, too, can be rapidly tested; and,
- supporting a layered approach, which includes maintaining physical distancing and protective measures like masks, handwashing and new safety protocols in stores and workplaces.

<u>rapidtestandtrace.ca</u>

REMINDER

Do not share your COVID-19 vaccine card on social media

Once British Columbians receive their COVID-19 vaccines, they can ask for a physical copy of their official record to keep with them. While the full vaccination record will be stored into an online provincial database, this vaccine card will have details including your name, date of birth, the manufacturer and batch number of the COVID-19 vaccine you received and the dates each dose of the vaccine was administered. Better Business Bureau serving Mainland BC (BBB) is encouraging the public to avoid sharing photos of their vaccination card on social media. The data may seem harmless, but the self-identifying information on the card not only makes you vulnerable to identity theft but can also help scammers create phony versions.

Business Win – City of Surrey Removes Fees on Parking to Patio Program to Help Local Restaurants

Surrey Mayor and Council voted on April 12, 2021 to approve the waiving of fees for Surrey's Parking to Patios program, something that the Surrey Board of Trade asked for in April 2020. The program allows restaurants to expand their operations onto privately-owned parking lots and city road right-of-ways, including sidewalks, boulevards and on-street parking.

"The Surrey Board of Trade is pleased that the City of Surrey has listened to the needs of the business community in deciding to make the program affordable and inclusive," said Anita Huberman, CEO of the Surrey Board of Trade. "This is an industry that has been one of the hardest hit – they need solutions. Now we need to see how many restaurants will participate." Revisions to the Parking to Patios fees include:

- Waiver of the \$200 application fee.
- Waiver of the refundable \$500 security deposit for approved on-street applications.
- Continued waiver of city road & right-of-way use and traffic obstruction permit fees.

"We want as many restaurants as possible to participate in the City's expanded patio program in 2021," said Anita Huberman, CEO, Surrey Board of Trade. "But it has to be easy for them to apply, with a low-cost permit, expedient application approvals. Customized patio solutions are need as well. This is an industry that has been one of the hardest hit - they need solutions."

surrey.ca

Surrey Board of Trade Called for Action on Temporary Paid Sick Leave Program in BC

A temporary paid sick leave program is essential to ensure individuals and businesses are able to adequately manage the health and economic challenges arising from COVID-19. Temporary paid sick leave is a fundamental requirement for the economic recovery of Surrey and British Columbia.

"The Surrey Board of Trade recognizes that offering employees paid sick leave will greatly benefit businesses affected by the pandemic," said Anita Huberman, CEO, Surrey Board of Trade. "In the United States, the introduction of a temporary paid sick leave resulted in an estimated 50% reduction in the number of

COVID-19 cases per state per day. It is our understanding that a majority of businesses have acknowledged the value in this benefit, by reducing the incidence of transmission of the virus thereby reducing critical impacts to the labour force, lost opportunities, costs to employers and lost wages."

Some considerations that were sent to Minister Bains for paid sick leave:

- expanding access to paid sick leave to selfemployed workers;
- taking over employer obligations to finance sick pay:
- ensuring that temporary foreign workers have

access to sick pay;

- making the application process easy and simple for the employer to receive a level of reimbursement per employee for sick pay; and,
- implementing mechanisms to prevent absenteeism and promote return to work.

Beyond temporary paid sick leave, government should also focus on active health and safety enforcement efforts for high-risk workplaces, where workers come in close proximity with co-workers or clients. As well, a deeper conversation will need to occur with the private sector related to structural paid sick leave reforms and needs to appear on the agenda

once the pandemic is over. Those discussions should include:

- improving access to paid sick leave for the entire workforce;
- promoting prevention of sickness and the return to work of recovered workers; and.
- preparing for future pandemics by improving the adaptability of paid sick leave systems.

Legislation for paid sick leave was introduced on May 11 which included 3 days total reimbursement and payment to the employer of \$200 per employee until the end of 2021.

businessinsurrey.com/news

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SALMON FARMING Surrey Job Losses Due to Discovery Islands Salmon Farm Removal

On December 17, 2020, Fisheries, Oceans and the Canadian Coast Guard Minister Bernadette Jordan ordered all salmon farms in the Discovery Islands removed by June 30, 2022 and that those farms not be re-stocked starting immediately. Salmon farming companies have direct economic impact in Surrey from fish processing, feed milling, truck transportation, packaging, and warehousing and distribution operations in our municipality. Direct impacts within Surrey attributed to salmon farming companies include:

- \$220 million in annual revenue:
- \$46 million in GDP;
- 344 full-time jobs; and,
- \$24 million in annual salaries

Province-wide indirect and induced economic impact generated by Surrey's salmon farming hub include:

- Over \$363 million in annual revenues;
- \$122 million in GDP;
- 1,189 full-time jobs; and,
- \$65 million in salaries.

businessinsurrey.com/news

FROM A SURREY BUSINESS:

"Surrey is Metro Vancouver's

salmon farming hub, home to numerous operations in processing, packaging, trucking, and shipping supporting hundreds of local jobs. Minister Jordan's shocking, non-science-based decision to end salmon farming eliminates 30% of Mowi Canada West's business and places our \$8.2 Million investment in the Surrey Processing Plant, 75 employees and 235 million meals at risk. This decision has far reaching implications and needs to be addressed before lasting damage is created."

FORESTRY

The BC Council of Forest Industries released their new study 'Contributing to a Better B.C.' – 2019 Forest Industry Economic Impact Study. Though the study indicates 2019, it was released in 2021.

The study confirms that BC's forest industry continues to generate significant economic activity and contributes to a good quality of life for British Columbians in every region of the province.

The study found that in 2019, the provincial forest industry contributed:

- \$13 billion to BC's GDP
- **100,000** good jobs for British Columbians

- **\$8 billion** in wages, salaries & benefits
- **\$4 billion** in government revenue to support health, education & more

Importantly, Indigenous communities are vital to BC's forest products industry - as owners, business and stewardship partners and employees. Over 5,300 Indigenous People are directly employed in the forest sector, more than any other resource sector in BC. And as a previous supply chain study showed - 120 Indigenous Nations and affiliated organizations were active participants in BC's forest industry in 2019, with close to \$250 million flowing to Indigenous communities.

A regional breakdown is provided in the report for the Cariboo, Thompson/Okanagan, Kootenay, Lower Mainland/ Southwest, Vancouver Island/ Coast, North Coast, Nechako and Northeast Regions.

cofi.org

DEVELOPMENT Surrey - An Opportunity City



Development design innovation featured at the Downtown Surrey Tien Sher Discovery Centre. Thank you to Charan Sethi for inviting the Surrey Board of Trade. Development design innovation featured at the Downtown Surrey Tien Sher Discovery Centre. Thank you to Charan Sethi for inviting the Surrey Board of Trade.

HEALTH Hospital and Cancer Centre in Surrey

The Surrey Board of Trade was pleased to meet the new Director for the Fraser Region for the BC Cancer Foundation, Terry McKaig. Mr. McKaig will be focused on the cancer centre in Surrey, having worked for 23 years at

UBC. The Surrey Board of Trade is really keen to continue to build our relationship as the new Surrey Hospital and the new cancer centre will create new jobs, and new innovation in our healthcare industry.

HOUSING \$2 Billion to Support Thousands of New Homes



The Province is providing an additional \$2 billion in development financing through BC's HousingHub to finance the construction of thousands of new homes. This additional \$2 billion will allow HousingHub, a division of BC Housing, to encourage developers and community

groups to build new homes for middle-income households by providing loans with lower interest rates than would be otherwise available. These loans are repaid once construction is complete.

news.gov.bc.ca/24249



Setting Up Metro Vancouver for Success in an Evolving Economy



David Flaks, President, REPS

Metro Vancouver's economy stands at a critical juncture. Positioning our region for success in a rapidly-evolving global economy is at the heart of Metro Vancouver's Regional Economic Prosperity Service (REPS). This new agency, for which I'm honoured to serve as President, is working collaboratively to set the foundation for a robust economic recovery and sustained prosperity for generations to come.

REPS is working in concert with the region's diverse and active economic development ecosystem to enhance the resilience of the region's \$135 billion economy This is done by working together with talent development systems to ensure the labour force for tomorrow's economy, not yesterday's, by supporting applied research and local innovators, and by attracting strategic investment in key industry sectors. We are working closely with leaders from government, industry, education, First Nations, non-profit and labour, to improve the region's long-term competitiveness and to enable more of our residents and communities to benefit from the region's prosperity.

"The transition to an innovation-driven digital economy, where ideas and intellectual property are more valuable than physical assets, is already underway," says Sav Dhaliwal, Chair of the Metro Vancouver Board. "If we make the right moves today, play to our region's unique industrial strengths and remove systemic barriers to investment relative to other global regions, we can ensure our region is a key player in the 21st century global economy."

Our goal is an economy that is more robust, more inclusive, and

more equitable, allowing for a more broadly shared prosperity, improved quality of life, and environmental sustainability for all the communities and residents in Canada's Pacific Gateway. We look forward to continuing to work with diverse thought leaders and colleagues throughout the region, toward achieving our shared prosperity

New Innovate BC Board Chair Appointed



Andrew Petter was named the new chair of Innovate BC's board of directors. Innovate BC is a Crown agency that connects innovators in every industry and region with the funding, resources and support they need to build and grow companies.

news.gov.bc.ca/24035

New Chairperson for Canada Infrastructure Bank



The Canada Infrastructure Bank (CIB) is to deliver on the three-year, \$10-billion Growth

Plan. The Growth Plan is focused on investing in projects in five key sectors, including transit, green infrastructure, clean power, broadband and trade and transportation.

Recently, the Honourable Catherine McKenna,
Minister of Infrastructure and Communities, announced the appointment of Tamara Vrooman as Chairperson of the Canada Infrastructure Bank. canada.ca

'InBC' Means Opportunities for Surrey and the Cascadia Economic Region

The BC Government announced the opening of a strategic investment fund called InBC. Budget 2021 allocated \$500,000,000 to the program to disperse to businesses to act as a mechanism to invest in high-growth potential firms, growing and anchoring

talent, intellectual property, innovation, investment and jobs in BC to drive economic growth in every region.

news.gov.bc.ca/24304

New Agritech Concierge Program

The BC Government has launched the Agritech Concierge to help agricultural and agritech businesses grow, diversify, access new markets and attract investment opportunities. The concierge will provide personalized service to businesses to attract investment capital, navigate government programs and connect with other levels of government. This concierge will help companies understand and navigate the land opportunities available to grow their businesses and provide advice on how to work with communities to identify opportunities for investment.

"This is very important to Surrey, not only because one-third of our land base is allocated to agricultural use, but also to serve as a proactive way to strengthen local food security systems and global partnerships," said Anita Huberman, CEO of the Surrey Board of Trade.

The Surrey Board of Trade released a policy paper detailing the need for greater innovation in agricultural production through the use of non-traditional land and investing in vertical growing operations.

Potential benefits of vertical farms include:

- More efficient use of limited land base.
- Year-round production, no weather-related crop failures, no agricultural runoff, allowance for ecosystem restoration, organic premium, water use reduced 70-95% relative to outdoor crops, reduced food miles, control over food safety and security,

purification of gray water to drinking water, animal feed from postharvest plant material.

• Close integration of agricultural amenities into urban planning with agricultural capacity scalable to urban growth, cycling of organic resources, reduction or elimination of food deserts, increase in local employment, and revitalization of urban areas in decline

gov.bc.ca

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SBOT MEMBER ANNOUNCEMENTS





Fruiticana in Surrey made a 2 ten-tonne truck load donation to the **Surrey Food Bank** on April 26.

businessinsurrey.com/news



Through their successful charitable program, **Kirmac Cares for Kids, Kirmac Collision & Autoglass** has pledged \$250,000 to support the Children's Health Centre at Surrey Memorial Hospital. *surreyhospitalsfoundation.com*

TEDxBearCreekPark 2021 in Surrey drew over 3,000 people to their digital event on March 27, with a worldwide audience spanning 30 countries featuring 12 compelling talks, 4 high-quality musical interludes, and a fun video. *TEDxBearCreekPark.ca*

City of Surrey was named one of Canada's greenest employers

for second year in a row. <u>surrey.ca/sustainability</u>

CJ Sidhu of CJ Financial Solutions Inc. is celebrating 31

years in business. cifinancial.ca

ISSofBC Settlement Services appoints **Kathy Sherrell** as Director, Settlement Services, to replace **Chris Friesen** who is moving to a new position as Chief Operating Officer. <u>issbc.org</u>

Coast Capital Savings Venture Prize is the largest entrepreneurship competition at SFU. The brightest entrepreneurs competed in a series of pitch-offs to claim the top title. Top Venture Prize: Labora Consulting Services Corp. labora.ca | sfu.ca

Fasken welcomes new Partner Elyssa Lockhart to the Estate Planning Group in Surrey. Elyssa assists owner/operators with structure and governance issues associated with incorporation, sale and acquisition of corporate assets and corporations, succession planning, and more. Contact Elyssa: elockhart@fasken.com

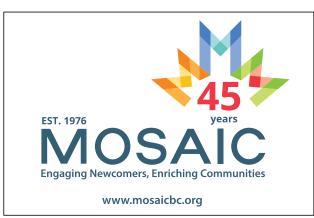
The Radiothon for **Guru Nanak Diversity Village** (GNDV) raised \$470,965! **Progressive Intercultural Community Services Society** (PICS) in collaboration with ConnectFM 91.5 organized a Vaisakhi Radiothonon for GNDV, an upcoming long-term care facility that would provide culturally-sensitive care for seniors. GNDV is a \$58.3 million project, with \$5 million to be raised by the community. To donate, email: ankita.grewal@pics.bc.ca

Congratulations to **Sebastian Espinosa of Lee & Associates**Commercial Real Estate Services, on being named one
of Vancouver's Top Industrial Leasing Brokers in 2020!

leevancouver.com

Congratulations to new Partners at **KSW Lawyers: Travis Brine and Chis Drinovz**. <u>ksw.bc.ca</u>

Burns Bog Society elected a new 12-person Board of Directors. Derek Zeisman was acclaimed as President. <u>burnsbog.org</u>



This year, **MOSAIC** celebrates its 45th anniversary. They're honoured to continue serving Surrey and the Greater Vancouver area, and look forward to engaging newcomers and enriching communities for years to come! *mosaicbc.org*

Calling all realtors! Join the **2021 Peace Arch Hospital Foundation** Realtor Challenge and help raise \$25,000 to fund a critically needed Ophthalmology Microscope! Visit *pahfoundation.ca/realtor*.

Spring calls for a team-building fitness and fundraising challenge! Get your company team together for the **Scotiabank Vancouver Half-Marathon & 5K Virtual Race Charity Challenge** on June 2-July 5, 2021, and raise funds for SBOT charity member AutismBC. *raceroster.com/36503?aff=WUKEC*

Civic Hotel, an Autograph Collection Hotel, celebrated their third anniversary of offering premium amenities and services, and welcoming overnight and event guests to Surrey City Centre. The hotel thanks SBOT members for their support! *CivicHotel.ca*



The Scotiabank Women Initiative™ provides womenowned, women-led businesses with the resources and tools needed to help accelerate their businesses digitally. scotiabankwomeninitiative.com/digitalhub

The Lower Mainland Down Syndrome Society will be celebrating its 32nd anniversary this June and acknowledges Executive Director Theresa Preston who has served LMDSS since its formation. *Imdss.com*

Terry McKaig is the new Director of Development, Fraser Region for the **BC Cancer Foundation**. Based out of Surrey and Abbotsford, he will be responsible for the many upcoming priorities in the fight against cancer in the Fraser Region — including the new Surrey Hospital. He comes from UBC after 23 years leading their \$10 million campaign for the UBC Thunderbirds baseball stadium. bccancerfoundation.com

The **Fraser Valley Real Estate Board** (FVREB) elected its 2021/2022 Board of Directors.

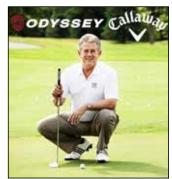
President: Larry Anderson, Sutton Premier Realty, Surrey President Elect: Sandra Benz, RE/MAX Performance Realty, Delta

Vice President: Marylou Leslie, Macdonald Realty, Delta Past President: Chris Shields, Sutton Premier Realty, Surrey Directors:

Narinder Bains, RE/MAX Blueprint Realty, Surrey
Dale Barker, Royal LePage Global Force Realty, Surrey
Gin Dhillon, Keller Williams Elite, Surrey
Angela Evennett, Royal LePage Wolstencroft, Langley
Ishaq Ismail, RE/MAX Blueprint Realty, Surrey
Linda Sue Peaker, Macdonald Realty, Delta
Darcy Reddicopp, Sutton Group-West Coast Realty, Abbotsford
Jasbir Sandhu, C21 Coastal Realty, Surrey
fvreb.bc.ca



This May, help make jeans a symbol of something bigger—helping kids get out of their hospital gowns and back into their jeans. Donate or fundraise online with your company and then pick a day to **Jean Up for BC Children's Hospital.** Register or donate at jeanup.ca



The team at Morgan
Creek Golf Course wishes
their Director of Golf,
Wayne Vollmer, a happy
retirement after 25 years
with them. Their message to
Wayne is to enjoy working
on your fitness, golf game
and riding your bike.



SBOT MEMBER ANNOUNCEMENTS



Morgan Creek Golf Course is excited to announce the promotion of **Tom Doull** to Director of Golf Operations. Tom is looking forward to connecting with the Surrey Board of Trade community on and off the golf course.

KB Honey Family announces that they are working with hospitals again this year to get their energy boosting Bee Completes to frontline workers, in addition to working with hospital foundations to raise funds, and the Royal Canadian Legion to support veterans. *kbhoneyfamily.com*

Frank and Mary Moravec, Happiness at Home HealthCare, have become primary home care support providers at Arbourside Court Retirement Community. Here's to a successful relationship with Tania Miller, GM, Ross Noble, Assistant GM and staff at Arbourside Court.

Join the **Down Syndrome Resource Foundation** and **Chris Nikic** at **Run Apart for Down Syndrome** presented by **Eurorite**, the world's first ironman in support of this cause. Run or walk the distance of your choice and raise money to empower individuals with Down syndrome. <u>DSRF.org/RunApart</u>

FCC, the only crown corporation dedicated to agriculture and agri-food businesses, and their financing needs, has moved offices, now located to 310 – 5460 152nd Street, Surrey. *fcc-fac.ca*

City of Surrey wins award for its Surrey Makes PPE initiative from the **BC Economic Development Association** (BCEDA). To date, Surrey Makes PPE manufacturers have supplied communities across Canada with:

• 60,000 N95 equivalent face masks

happinessathome.ca | arbourside.com

- 20,000+ non-medical masks
- 320,000+ shields
- 1,000,000+ litres of disinfectants and hand sanitizers
- 13,000+ medical gowns
- 5000+ barriers

<u>investsurrey.ca/surreymakesppe</u>

Congratulations to the **Fraser Valley Heritage Railway Society** (FVHRS) for \$327,000 of provincial funding from the COVID-19 Heritage Infrastructure Recovery Program that will complete the construction of the FVHRS heritage railway facility infrastructure in the Cloverdale area of Surrey.



Sheraton Vancouver Guildford Hotel celebrated their 29th anniversary.

yvrsi-sheraton-vancouver-guildford-hotel



UNITI is both very proud and honoured to receive a Gold Accessibility Certification from the **Rick Hansen Foundation**. UNITI strives every day to meet their ends and to promote inclusion and accessibility in all areas of our society. Having accessible buildings is a great step towards a more accessible community for all.

rickhansen.com/become-accessible/rating-certification

Five new spacious surgical suites, patient recovery bays, and a dedicated space for cataract surgeries at **Peace Arch Hospital** are now fully funded! The \$12 million public fundraising campaign launched in 2019 with special thanks to their volunteer and Campaign Leadership Team led by Co-Chairs Grant Turnbull and Harp Hoonjan. *pahfoundation.ca*

Clutch names **Blue Meta** as one of Canada's top advertising & marketing firms.

wearebluemeta.com

LMS Reinforcing Steel alone sponsors more apprentices (216) than the entire Ironworkers Local 97 (206) union. That includes 9 young women and 29 Indigenous apprentices — two underrepresented groups that virtually every company is trying to attract to the trades. And that's just apprentices! 25% of LMS's general forepeople are Indigenous. There are more than 40 Indigenous workers at LMS, and more than 20 women. canada.constructconnect.com

Josh Gaze received a promotion to Associate Vice President of **Colliers International.**

Orange Oranges Technologies was nominated for Small Business BC award under the category Best Immigrant Entrepreneur. <u>orangeoranges.ca</u>

Colin Sprake supports local food banks with the most unique gift experience in the marketplace. **Staycation Boxes** provides clients who want to give gratitude to an unforgettable international experience without leaving home.

staycationboxes.com





For close to 40 years BC Family Hearing
Resource Society has been serving young
deaf and hard-of-hearing children and their
families all over the province, right from
our home base in Surrey. Building
connections with the vibrant business
community in Surrey is an important key
to being effective in our work.
To find out more visit us at
www.bcfamilyhearing.com



SBET SURREY BUSINESS NEWS

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Publishers / Editors Anita Patil Huberman

anita@businessinsurrey.com

Heather Booth

<u>heather@businessinsurrey.com</u>

Advertising SW Media Group 604.507.8009

info@swmediagroup.ca

Delivery issues <u>info@swmediagroup.ca</u>

Office Tel: 604.581.7130 Fax: 604.588.7549

info@businessinsurrey.com businessinsurrey.com

#101, 14439 104 Avenue Surrey, BC. V3R 1M1, Canada



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7147 182 STWest Clayton, Surrey
0.328 Acres



19853 82 AVE Latimer, Langley 1 Acre



56 AVE + 200 AVE (5 PARCELS) City of Langley 2 Acres



20593 74B AVE Yorkson, Langley 1.2 Acres



6763 216 ST Milner, Langley 0.284 Acres



7131 182 STWest Clayton, Surrey
0.565 Acres

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