

CANNABIS INDUSTRY PRESS CONFERENCE



SURREY OPPORTUNITY

The City of Surrey needs to allow cannabis retailers to exist in Surrey. Cannabis retailers can do the following:

- 1. Share profits annually to community initiatives.
- 2. Prohibit sales to minors.
- 3. Be a part of the community in activities such as community clean ups.
- 4. Partner with MADD to support their activities.
- 5. Utilize Crime Prevention Through Environmental Design (CPTED) to reduce crime in the community.
- 6. Adhere to regulations.
- 7. Provide access to safe Health Canada regulated products.
- 8. Generate tax revenue and employment.
- 9. Divert revenue from underground/illicit markets.

SURREY OPPORTUNITY

We need to keep telling the economic story of the cannabis industry. The industry has led to the creation of thousands of new jobs, hundreds of millions in infrastructure investment, reinvigorated retail areas and spurred new innovative technologies, processes and products.

The economic footprint of cannabis in Canada is continuing increase and the industry must find new ways of sharing this good news.

ASK TO THE CITY OF SURREY

- 1. Create a structured, strategic and responsible policy to allow cannabis operators to exist in Surrey.
- 2. Create an efficient cannabis regulatory framework, including amendments to the zoning bylaw, business licence bylaw, bylaw notice enforcement bylaw, and municipal ticket information bylaw. This type of framework will provide regulations on the locations and operations of cannabis production and processing facilities and retail stores for Surrey.

ASK TO BC AND FEDERAL GOVERNMENTS

- Focus resources and attention for policing and prosecution of illicit and illegal cannabis production and sales, including dispensaries operating outside of the established legal regime.
- 2. Introduce province-wide retail operator licensing, allowing companies to be screened once, with subsequent applications focused on location specific criteria.
- 3. Create province-wide allowable zoning for cannabis retail for municipalities which lack their own policies and ensure existing municipal cannabis zoning policies permit private cannabis retail locations under reasonable guidelines and requirements.
- 4. Increase the cap on the number of allowed retail locations per operator to help meet consumer demand for legal cannabis and eliminate regional supply gaps.
- 5. Allow for different ordering and delivery days for in-demand products or eliminate additional delivery fees to private retailers.
- 6. Exempt medical cannabis from PST and GST.
- 7. Create a single national excise stamp.
- 8. Remove the 20% tax on cannabis vape products.

ASK TO BC AND FEDERAL GOVERNMENTS

- 9. Reduce the current \$1 per gram excise tax to better reflect the current market price for cannabis and to help prevent legal product from being undersold through the illicit market.
- 10. Work with banks and federally regulated credit unions to ensure legal cannabis operators can access and receive business banking products and services like any other legal business and require that they are not unduly excluded or restricted from service.
- 11. Invest in labour market training to increase a skilled cannabis industry workforce.
- 12. Work with governments to continue to tackle the online illegal market. There are hundreds of illegal websites, from which Canadians continue to purchase untested products. Continued collaboration with governments, law enforcement, financial institutions and other stakeholders is going to be required to eliminate these sites as an unsafe alternative to licensed retailers.
- 13. Look for more opportunities in a growing global market. Canada is a global leader in medical cannabis exports. There is a huge opportunity for Canadian companies to apply their products, services and knowledge to support Canada's leadership in the development of international cannabis trade, rules, and regulations.



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