

# Artem Prokopenko

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*An experienced trader and securities dealer with over 13 years of experience in the field of finance. I started my career in an essential position as a Fraud Monitoring Specialist and, through sales and education, I progressed to a portfolio manager role and eventually became a securities dealer with the biggest commercial bank in Ukraine. It's a huge career way from the bottom to the top in 13 years. And it was done only because of the value that I brought to each employer in this way. So now, armed with extensive experience, valued knowledge, and professional skills I am ready to bring great value to your company. Just give me a small chance and I will show you what I can do!*

## EXPERIENCE

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RAIFFEISEN BANK, KYIV UKRAINE  
Securities Dealer

Nov 2022 - Present

*Duties:* securities dealing and brokerage, underwriting, financial analytics, customer support on the trade side, compliance, reporting, and risk measurements. Bank portfolio management. Professional customer service.

*Achievements:* thanks to my department, the bank secured the top position among all commercial banks for the volume of Gov. Bonds sold in 2023, and obtained the 2nd position for the volume of bonds purchased from Gov. Primary auctions in the same year.

SMART ALPHA CAPITAL, KYIV UKRAINE  
Portfolio manager

Jul 2018 - Nov 2022

*Duties:* developing investment strategies, analyzing data and information to provide insights and recommendations, demonstrating success in a target-based performance environment, independently resolving client complaints, gathering data into ad-hoc reports.

*Achievements:* consistently outperformed market benchmarks by an average of 2.6% over 5 years, skillfully maneuvered through the challenges of the COVID-19 crisis with a lower-than-benchmark drop of 11%, and increased client base by 150%.

STOCK EXCHANGE UNIVERSITY, KYIV UKRAINE  
Tutor Finance/Trading

Apr 2015 - Jan 2018

*Duties:* conducts lectures and seminars on finance and trading, structuring and guiding students, coordinates and executes specific activities for the implementation of strategic initiatives, and organizes work information to ensure accuracy and completeness.

*Achievements:* got the best tutor position two years in a row, and implemented my personal courses: "Essentials Trading course", "Economical Geography in Trading" and "Options for Beginners".

## BACKGROUND

Feb 2010 - Feb 2015

- IRON FX LLC (Sales Specialist)
- FOREX CLUB (Sales Specialist)
- FORWARD BANK (Fraud Monitoring Specialist)
- FORWARD BANK (Customer Support Representative)

## CERTIFICATIONS

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CANADIAN SECURITIES INSTITUTE Conduct and Practices Handbook Course (CPH®)	In progress
CANADIAN SECURITIES INSTITUTE Canadian Securities Course (CSC®)	Oct 2023
FINANCIAL INDUSTRY REGULATORY AUTHORITY, USA Securities Industry Essentials® (SIE®)	Jul 2022
UKRAINIAN INSTITUTE OF STOCK MARKET DEVELOPMENT Ukrainian Securities Trading License	Jan 2022

## EDUCATION

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KROK UNIVERSITY, KYIV, UKRAINE Master of Science in Project Management (Confirmed by WESS)	Nov 2011
KROK UNIVERSITY, KYIV, UKRAINE Bachelor of Science in Finance (Confirmed by WESS)	Jul 2010

## SKILLS

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- Advanced knowledge of investment processes and procedures;
  - Budgeting and Forecasting, Financial reporting;
- Customer service: professionalism, ethics, problem-solving;
- Market Analysis: technical, fundamental, sentiment;
- Data Analysis: gathering, analyzing, and interpreting financial information;
- Microsoft Office proficiency: Word, Excel, Outlook, PowerPoint;
- Ability to work in a team and independently;
- Professional programs: bloomber, ibkr, metatrader, ex-ante terminal, thinkorswim, ninjatrader, badtrader, tastytrade;
- Strategic thinking with a strong focus on details;
- Hard-working, positive, dedicated and prepared to work under pressure and overtime when necessary;
- Ethical Judgment;

## LANGUAGES

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English - Fluent

Ukrainian - Native

Russian - Native