The “leakage” of the Canadian flying public to American airports, with the economic consequences, is becoming a veritable tsunami and it’s costing the Canadian economy at least $1.1-billion a year in economic output, according to AirT rav Inc., a Toronto-based consulting firm. It is a problem that many feel will result in the continued deterioration of Canadian air travel if steps are not taken to improve the competitiveness of Canada’s airports, and although the Surrey Board of Trade is a strong advocate of free movement of goods and services across the US-Canada border, the advantage clearly belongs to US airports. The Surrey Board of Trade is seeking the support of the Canadian Chamber of Commerce, at its AGM in September, to advocate that the federal government review the issues around the disparity between Canadian and US border airports and move to make those border airports, such as Abbotsford more competitive.

SURREY AIRPORTS on page 7

Every major tax change causes headaches and adjustments and inevitably some inequities. With the recently announced changes to drop the HST rate and with the tax credits available, lower income British Columbians will land up better off financially than they were under PST/GST. It may take a few years to work its way through our economy but I am convinced that sticking with the HST will eventually translate into more jobs, stronger companies and increased trade. If you are a business owner, you owe it to your employees to tell them how HST affects your business before they cast their vote this July.

HST, India and Education mark Watkinson’s year - President Passes the Gavel and Active Files

It was a year ago that the Provincial Government introduced the HST, just as I started my term as President of the Surrey Board of Trade. A year later, as I finish my 1 year term, the Provincial Government is about to conduct a referendum to find out if it goes or stays. Meanwhile, in its brief tumultuous history, the HST has caused political heads to roll, has created an intense, emotional response across the Province and has divided British Columbians like no other event before it. We will not know the outcome of the referendum until late September but I hope that common sense rather than emotional rhetoric and misleading statements will win the day and that the HST will survive.

Changing of the Guard

It was a year ago that the Provincial Government introduced the HST, just as I started my term as President of the Surrey Board of Trade. A year later, as I finish my 1 year term, the Provincial Government is about to conduct a referendum to find out if it goes or stays. Meanwhile, in its brief tumultuous history, the HST has caused political heads to roll, has created an intense, emotional response across the Province and has divided British Columbians like no other event before it. We will not know the outcome of the referendum until late September but I hope that common sense rather than emotional rhetoric and misleading statements will win the day and that the HST will survive.

Changing of the Guard

It was a year ago that the Provincial Government introduced the HST, just as I started my term as President of the Surrey Board of Trade. A year later, as I finish my 1 year term, the Provincial Government is about to conduct a referendum to find out if it goes or stays. Meanwhile, in its brief tumultuous history, the HST has caused political heads to roll, has created an intense, emotional response across the Province and has divided British Columbians like no other event before it. We will not know the outcome of the referendum until late September but I hope that common sense rather than emotional rhetoric and misleading statements will win the day and that the HST will survive.

Changing of the Guard

It was a year ago that the Provincial Government introduced the HST, just as I started my term as President of the Surrey Board of Trade. A year later, as I finish my 1 year term, the Provincial Government is about to conduct a referendum to find out if it goes or stays. Meanwhile, in its brief tumultuous history, the HST has caused political heads to roll, has created an intense, emotional response across the Province and has divided British Columbians like no other event before it. We will not know the outcome of the referendum until late September but I hope that common sense rather than emotional rhetoric and misleading statements will win the day and that the HST will survive.

Changing of the Guard

It was a year ago that the Provincial Government introduced the HST, just as I started my term as President of the Surrey Board of Trade. A year later, as I finish my 1 year term, the Provincial Government is about to conduct a referendum to find out if it goes or stays. Meanwhile, in its brief tumultuous history, the HST has caused political heads to roll, has created an intense, emotional response across the Province and has divided British Columbians like no other event before it. We will not know the outcome of the referendum until late September but I hope that common sense rather than emotional rhetoric and misleading statements will win the day and that the HST will survive.
Live big when you live BLU

Spacious family homes with private backyards and sun-soaked patios, in the prestigious Morgan Creek community. Home is near the shimmering salmon and close to White Rock's waterfront promenade, with its charming cafes, shops, and parks. Linking to Morgan Creek Golf Course just across the street. Take kids and dogs cycling on bike trails or running on the beach. Drink in lunch on a lazy lake. This is a big BLU, and BLU is the place to live.

Prices start $599,900
(Including GST)

Sales Centre:
1988 32 Ave, South Surrey
Open Daily 12-5pm (except Fridays)

www.blu.victoria.ca

NOW SELLING!

The Belcroft

Live the beautiful life in South Surrey

A collection of 15 duplexes and fourplexes nestled in an exquisite pocket of South Surrey. The Belcroft is part of a flourishing community, with the prestigious Southridge School just a stone’s throw away. Play a few rounds of golf at the Morgan Creek course, or indulge in retail therapy at Grandview Corners or Morgan Crossing—almost next door. Come home to a place where the beautiful life extends beyond your walls, into the surrounding landscape, and as far as the eye can see.

Prices start $599,900
(Including GST)

Sales Centre:
1907 96 Ave
South Surrey
www.huxleyliving.com

NOW SELLING!

The New Fraser Valley Hub

Luna offers the perfect blend of country-style tranquility and urban convenience in the heart of Abbotsford. With excellent schools, fine restaurants, easy transportation, and a developing major retail core, Luna is a right next door. This is the perfect community for growing families and those who seek exceptional investment value.

Prices start $399,900

Sales Centre:
30748 Cardinal Ave, Abbotsford
Open Daily 12-5pm (except Fridays)

NOW SELLING!

3 and 4 bedroom townhomes available
1,300 to 1,900 sq. ft. Starting at $329,900
All prices include GST!

Sales Centre:
7438 195A St, Langley
Open Daily 12-5pm (except Fridays)

www.yorkliving.ca

NOW SELLING!

Hazel

www.LiveAtHazel.com

Focus

www.FocusLiving.ca

Hart

www.HartOfLangley.com

Upcoming Projects
Watkinson’s Year

It has been a few months since we returned from our trade mission to India. Since our return we have had ongoing email communication with a number of companies we met there and we are working hard to match their business needs with ours. Developing business opportunities through international trade relationships will be an increasing part of the Surrey Board of Trade’s mandate and focus as we seek more ways to help our local businesses grow. Getting into international trade can be a daunting task for small and medium sized enterprises, which is why we are also working to launch an International Trade Centre which will provide resources and expertise for those companies who need help in locating, then doing business with a company in another country.

As I complete my term, I look back on our India trip as a milestone in the business development efforts of the Surrey Board of Trade. This is, I believe, the beginning of a new era in our involvement with international trade.

One of my priorities this past year has been to make progress with our provincial politicians on correcting some of the inequities in education funding in Surrey. We launched our position paper last September on 'Education Today, Productivity Tomorrow' which has been widely distributed and acknowledged in Victoria. While we have been advocating directly for a fairer proportionate distribution of education funds for Surrey, we have also joined forces with a group of concerned stakeholders in Surrey who are directly impacted by the inadequate capital funding for Surrey Schools and the consequent overcrowding and extensive use of portables. This ‘ad hoc’ group, which has come together with a common purpose, represents the City of Surrey, the Business Community, the Parent Advisory groups, the Teachers Association, the School Board support staff and the Students themselves.

Together, we aim to secure immediate capital funding for Surrey School building as well as a long term funding plan from the provincial government that meets the needs of Surrey’s growing community. Please take every opportunity you can to talk to your MLAs about the unfair funding of Surrey’s education needs and eventually we can together ensure these inequities will be corrected.

A strong education system is essential to our economic success in an increasingly competitive world. No one knows this better than your incoming President, Mary Jane Stenberg, who has spent her career in the education field. I wish her every success in the year ahead and I know she will continue to advocate strongly for a fairer distribution of the education budget for an underfunded and growing Surrey School District.

Winston & Strawn

330 North Wabash Avenue Chicago, Illinois 60611

212-702-1000 www.winston.com
Welcome President Stenberg
- 48th President

I am extremely excited to have the opportunity to lead the Surrey Board of Trade in 2011-2012, and to build upon the tremendous work done by both Nigel Watkinson and James Stewart immediately before me. The achievements that they have made (under the very capable leadership of CEO Anita Huberman and her team) in international trade, member relations, member education and especially advocacy have truly moved the Surrey Board of Trade into a "voice of business" leadership position in the region and, indeed, in the Province.

My intention as President this year is to continue to expand upon the good work that has been done, but, also, to introduce my more personal goals of connecting the Board of Trade to young and student entrepreneurs who are the next generation of business leaders in Surrey. We started that work this year with the 25 Under 25 Business Awards, and we will continue to expand initiatives that connect the new and young business leaders who are our future. This will include youth representation on the Board, but also more significant outreach to university students and innovators who are looking to move their products and services from the classroom to the business community. I also want to continue to draw attention to, and advocate for, more funding for our K-12 system and focus upon the critical lack of post-secondary spaces available in both of our Surrey universities. Universities are central to the economic prosperity and development of a region (one need look no further than the University of Waterloo and Research In Motion), and the success of our region lies with our educated youth and innovators. In this region, we are seriously lagging behind with only 30% of the available post-secondary seats per capita compared to the rest of the Province. This cannot continue.

I am also interested in exploring and developing initiatives that will connect Surrey's senior business leaders and CEO's more closely to the Board of Trade. The Board has a role to play in business retention and it is critical for us to listen to the leaders of our large companies and major employers to ensure that we have the systems and programs in place to meet their needs, address their concerns, and keep those jobs in Surrey. We will continue to build and maintain a healthy and respectful relationship with our Mayor and Council, and we will support and promote the visionary economic and infrastructure development work that is being led by Mayor Watts. We will also work more closely this year with the Cloverdale and South Surrey/White Rock Chambers of Commerce toward our common goal of advancing the interests of business in Surrey.

This will be a challenging year for the business community in general. The "triple threat" of an incoming HST referendum, municipal elections and the possibility of a provincial election in the fall (with the always present chance of a change in government) will create a great deal of uncertainty and, no doubt, anxiety for our members. The Board of Trade's work in representing our members' views and interests to all political parties has rarely been more critical to our future and the success of all our members. The very good advocacy work that we have done for our members in transportation and infrastructure, education, social policy, and finance must continue and we must press hard to ensure the needs of our community and the south Fraser region are represented and recognized by the key decision makers in the Province. Surrey is the future of British Columbia, and we must ensure that we are not forgotten or overlooked.

The Surrey Board of Trade's work in representing our members' views, interests and needs to all political parties has rarely been more critical to our future and the success of all our members. The very good advocacy work that we have done for our members in transportation and infrastructure, education, social policy, and finance must continue and we must press hard to ensure the needs of our community and the south Fraser region are represented and recognized by the key decision makers in the Province. Surrey is the future of British Columbia, and we must ensure that we are not forgotten or overlooked.

Canucks Spirit promoted Teamwork and Productivity
- Utilizing community team sports as a Team-builder

This past hockey season gave businesses the opportunity and the challenge to treat their employee's right. It was exciting! The Surrey Board of Trade was featured on Global TV and in the Globe and Mail for our Canucks Fever which showcased what could be done when we rally around a community team. I let my staff go early and paid them for the extra hour. We wore hockey jerseys, hockey themed some of our events, creatively decorated the office and more.

- Sport - and conversations between staff and customers, managers and staff, men and women - can have a positive impact on boosting morale and improving mood, motivation and productivity in the working environment.
- 63% of men and 52% of women said that sporting success (i.e. their team winning) has an impact on their approach to work. 
- 47% women and 40% of men said that sporting success lifts their mood and makes them more productive in their jobs.
- A fifth of men said sport increases their motivation at work compared to 12% of women.
- Only 3% said that sporting success is distracting and makes them less productive.

In a survey that the Surrey Board of Trade sent in May during the Final Stanley Cup Playoffs to determine what workplaces do when we rally around a community team.

What have you/your company done to express support for the Canucks?
66.6% Encouraged to wear Canucks jerseys to work
40% Altered Work Hours
28.6% Decorated the office
25.7% After work get-together
5.7% Charity Component
2.9% Stadiums
2.9% Best Dress or other contests
2.9% Split Team Competitions

Individual comments:
- Puts customer's in a positive mood. Customers are helped with a smile always!
- Lots of fun
- Brings a feeling of community
- Everyone talks about the Canucks
- Loss of business as people focus on game
I challenge your business to support local sporting teams. Make your workplace rewarding and fun!

How has celebrating the Canucks impacted your business?
13.5% Enhanced Productivity
43.2% Increased Morale
45.9% No particular impact, but it sure was fun
13.5% Reduced productivity

Individual comments:
- Put your employees in a positive mood. Customers are helped with a smile always!
- Lots of fun
- Brings a feeling of community
- Everyone talks about the Canucks
- Loss of business as people focus on game
- I challenge your business to support local sporting teams. Make your workplace rewarding and fun!

Welcome Your Newly Elected Directors
- see page 9 for mid-term directors

SHELLEY BESSE
First West Credit Union

JACK BOYCE
Coast Capital Savings

JANE HAWKINS
SFU - Surrey

BIJOY SAMUEL
Rol FM

HITESH TAILOR
Stantec Consulting Ltd.

SHAYNE WILLIAMS
South Fraser Community Services Society

MAUCO MANZI
TD Canada Trust

JASON MAYNES
Hamilton Duncan Armstrong & Stewart

JEAN-PAUL LAUBE
Abbotsford CIB Airport

FROM THE
PRESIDENT

Mary Jane Stenberg

FROM THE
CEO

Anita Patil Huberman

**Studly commissioned by HR UK from Huber, and conducted by The Social Issues Research Centre (SIRC), assesses the impact of sporting success and failure on the UK workplace.**
Surrey’s Top 25 Under 25 Recognized

On Monday, May 30, the Surrey Board of Trade hosted the first annual Surrey’s Top 25 Under 25 Awards event to celebrate the incredible initiatives of Surrey’s youth under the Age of 25.

“Their community and entrepreneurial spirit were showcased through their nominations. We have amazing talent in these winners who will take our businesses now and in the future to amazing heights,” said Anita Huberman, CEO, Surrey Board of Trade (SBOT).

The Surrey Board of Trade also announced, as Surrey’s business organization representing over 3600 business contacts that all 25 winners, and for all future winners, will receive a Surrey Board of Trade Youth Leader Designation. They will be a part of a program of young active citizens ages 18 to 40, dedicated to creating positive change in their communities. The SBOT will be creating a Student Board Position on their Board of Directors, with this Student Director responsible for leading the SBOT Youth Leader Program, to be expanded from the current SBOT Youth Leaders of Today Program for Grade 10-12 students. The Surrey Board of Trade is searching for Youth that take ownership of Surrey by identifying problems and targeting solutions through community projects.

The four areas of opportunity will be:
1. Individual Development
2. Business Development
3. Community Development
4. International Development

Stay tuned for more details as the SBOT develops this during the Board’s July Strategic Planning Session.

“As the Surrey Board of Trade it is in our mandate to grow our business community by instilling in our youth entrepreneurial support and spirit — and for them to be an active part of Surrey,” said Anita Huberman.

All Winners are at www.businessinsurrey.com

Presenting Sponsor: Coast Capital Savings; Gold Sponsor: Kwantlen Polytechnic University; Media Sponsor: The Leader Newspaper

Surrey Board of Trade meets with MLA’s to find solution to Surrey Education Funding needs

May 27th was a day where Education Funding was the focus, as part of the Surrey Board of Trade’s Education Today, Productivity Campaign. In a collaboration with the City of Surrey, SFU, Kwantlen Polytechnic University and the Surrey School District – in this campaign led by the Surrey Board of Trade – 2 meetings took place, one with the Liberal MLAs in the morning and the second with the NDP MLAs. It was clear that 2 different strategies need to be had for education funding – one with cities/towns that have declining enrollment and one for cities – specifically Surrey – where enrollment is increasing. The message was clear by this collaboration, which also included the Cloverdale Chamber of Commerce: A solution needs to be announced now. The Surrey Board of Trade is leading this cause because the quality education of our youth will build businesses for today and tomorrow.

The Surrey Board of Trade Position Paper is at www.businessinsurrey.com

Lose Weight

Now for the 1st time in Canada Jackie Maclean introduces
VIRTUAL GASTRIC BAND

• Lose up to 7 lbs in the first week
• Lose 1 to 2 lbs a week thereafter
• No Surgery (no pre-surgery and post-surgery worries)
• No Complications (such as slipped band)
• Costs a fraction of actual operation (costs range between $8,000 and $10,000)
• No need to take time off work (no loss of income)

Enjoy 3 Meals a Day! No Diets

Recent clinical trials with 25 patients of various shapes and sizes, male and female, showed that they lost 14 stone in 3 weeks. All, but one, noticed changes in their eating habits. A 95% success rate!

This program is at a summer special of $888 until the end of August, 2011

Contact Jackie Maclean at 604 551 4986 www.VancouverVirtualGastricBand.com www.ThePowerWithin.ca

Your windshield is part of your vehicle’s safety system.

Bring your damaged windshield into us. As a key part of your vehicle’s safety system, we’ll ensure it’s repaired or replaced properly. We proudly adhere to our Six Point Care process on every job. It’s our commitment to you.

No need to contact ICBC
We do ALL the paper work
WE WILL PROCESS YOUR GLASS CLAIM FOR YOU
We can pickup and return your car. Courtesy car or shuttle service available.
Your time is important!

$15 OFF on Rock Chip Repairs at our 3 locations Expires July 31/2011.

LANGLEY #103-20010 64 Avenue 604-533-5224
SURREY 5825-136 Street 604-596-7458
ALDERGROVE #102-29830 Fraser Hwy. 604-856-5202

No need to contact ICBC
We do ALL the paper work
WE WILL PROCESS YOUR GLASS CLAIM FOR YOU
We can pickup and return your car.Courtesy car or shuttle service available.
Your time is important!

www.appleautoglass.com

Your One-Stop Shop!

www.youronestopshop.com
Mary Jane Stenberg, 48th President of the Surrey Board of Trade

- Educator President at a Critical Time for Surrey

The Executive Director of External Relations for Kwantlen Polytechnic University, and former owner of Stenberg College spoke with Ray Hudson about her background:

I was born in Vancouver and raised on Vancouver Island in Duncan, graduated from high school in Duncan and went on to the University of Victoria. Then I moved to Vancouver and through a series of circumstances ended up going between Langley and Surrey. Right now I live in Langley. When I started my business I started it in Surrey.

Did you plan to go into education all along? No. I started off by doing an undergraduate degree in psychology and worked in mental health in the early part of my career. I was in a management position with Coast Mental Health and I could never find the people to hire who had the skills I needed. So I decided to start training people with those skills in order to find people I needed. I ended up opening up my own private post secondary institution called Stenberg College. I offered a whole variety of programs, institution called Stenberg College. I

opening up my own private post secondary

institution called Stenberg College. I

offered a whole variety of programs, achieved accreditation and ultimately went back to school for my Masters degree. I sold Stenberg College about seven years ago and now I’m working for Kwantlen.

What are the biggest challenges you have in that position? The fact that faculty, who are extremely bright and gifted and are very interested in their fields of research and teaching, tend to really focus on the students and the university. They tend not to, for the most part, think about how the university interacts with the outside world. My job is to be a liaison, a link, to try and bring all the good work our faculty and deans do to the community at large and let them know what’s happening with the university. I love it.

You’re now President of one of the major Boards of Trade in the province. How do you view coming into that and what are some of the issues that you see we need to deal with in this business community and beyond?

I am excited about coming on to the Board of Trade as President. I think I bring a unique mix of business and entrepreneurial expertise and also a real understanding of government, education and how governments work. Logically my biggest issue is going to be access to education in the Surrey area and that’s not just post secondary education. It’s also expanding on the good work the Surrey Board of Trade has already done with the K to 12 system, ensuring there are enough quality spaces for students, and new schools are going to be built to accommodate the growing population here. Also to make sure that when those students move onto post secondary and make no mistake, every kid who wants to have a good job will have to have some kind of post secondary education as they move forward, whether it be a one year certificate or a four year university degree - it doesn’t matter. There is a need right now. We, in Surrey, have half the number of seats per capita than the rest of British Columbia has for our students which means our Surrey kids are either going to have to move away or go outside the province to get post secondary education or not be educated at all. That’s not going to help us economically going forward to soon become one of the largest cities in Canada.

Also, my other interest is involving youth and youth entrepreneurs in the Surrey Board of Trade because we want to make sure that this is a vibrant strong organization moving forward and we have to renew ourselves with younger members and younger businesses all the time to remain current and relevant.

Who is the off duty Mary Jane Stenberg? Oh off duty Mary Jane Stenberg? Hockey fan - go Canucks go - married for 24 years, have a 16 year old son who is going into grade 11, so I’m very concerned about education in that perspective too. I’m active. I’m a voracious reader, all sorts of things. I’m a passionate cook, and I like good wine. I’m interested in everything that goes on in our community.

The Next Level of Company Performance:

- Business Case and Strategy for Workplace Diversity

Embracing cultural diversity in the workplace is no different than the trend of ‘fusion’ cooking: it requires various ingredients, colours and flavours from different parts of the world to make a delicious dish. Hiring new Canadians or people from different cultural backgrounds is a strategic way to spice up a company’s performance, become more innovative and compete in today’s international marketplace.

The BC Business Council predicts over 1 million job openings in the province over the next 12 years. Canada’s low birth rate, expanse of retirees and population and the natural economic growth rate of the province, combined with increased international competition for employees from other countries, means that BC employers must look to the immigration population to fulfill vacancies at all levels. As BC’s demographic shifts to an economy that is becoming globally interdependent, local communities continue to struggle to recognize the full economic and social integration of immigrants. Academic research and experts continue to ‘voice’ the importance of immigration to alleviate the pressures of the retiring population, the need for Canada to compete in the global market and the importance of changing existing political and economic systems to harness a labour force that is being underutilized.

As an immigrant-serving agency, DIVERSEcity Community Resources Society hears frustrations from both employers and immigrants alike. Employers are saying that it is difficult to assess foreign skills and abilities, that immigrants lack Canadian cultural competence, have strong accents, have inadequate English language abilities for the employment position, don’t “fit” the work environment and/or don’t know how to properly represent themselves in an interview.

Recently the Surrey Board of Trade and DIVERSEcity joined forces with other employers and community partners to create ‘Embracing Cultural Diversity in the BC Workplace’. The project is designed to represent a cross-section of community stakeholders interested in building inclusive communities, workplace diversity and recognizing the importance of having a corporate competitive edge in the market place. The resources created, especially the website www.getintheknow.ca, are intended to bridge the gap between employer expectations, perceptions and recruitment needs with the immigrant perception of unfair employment practices. This resource shares tips and strategies to move companies to the next business level such as the following examples of how to retain, develop and promote new immigrant hires:

- Provide onsite ESL language instruction.
- Promote career advancement by paying for courses that add to an employee’s skill set, e.g. technical writing and computer classes.
- Support career development by sponsoring memberships to professional associations.
- Provide financial support for new immigrants’ career development.
- Provide training to senior employees to assist new immigrant staff in developing career plans.

To create a workplace environment that is culturally friendly and raise productivity, businesses might:

- Host monthly company luncheons and holiday events, enabling employees to practice their English language skills and build relationships with peers.
- Regularly update equity policies, recruiting processes and training procedures to ensure that diversity initiatives remain current.
- Provide diversity awareness training to all employees.
- Provide staff training on communication in a culturally diverse workplace.

New immigrant workers offer a company multiple language skills, have an awareness of other cultures, and know how to connect with their communities. Clear benefits to creating culturally diverse workforces include access to new local markets and customers; access to international markets; improved customer service, and contributing to a more dynamic and successful workplace. Embracing cultural diversity in the workplace is more than just the optics of being a good corporate citizen. It makes a good business case and should become common HR practice.

For more information contact DIVERSEcity Community Resources Society at 604-597-0205 or visit www.ders.ca

Submitted By Dean Lin and Sanjeev Nand.
Competitive Canadian Airports

In various publications the scope of the problem is big and getting bigger:

- about half the passengers flying out of Bellingham, WA are from Canada,
- about half of Alaska Airlines’ passengers on the Bellingham-to-Honolulu flights are Canadian
- 21% of Canadians say they travel to U.S. airports, where the cost of a ticket can be between half and three-quarters of the price at home
- Over the past decade, the number of trips taken at U.S. airports by Canadians has more than doubled, according to an analysis of 14 American airports by The Globe and Mail newspaper. In 2010 a record 2.3 million Canadians flew to or from the U.S terminals studied by The Globe

BC residents are driving from the Lower Mainland to Bellingham and Seattle. In the interior they may also travel to Spokane. In Alberta, Saskatchewan and Manitoba, the airports of Montana, North Dakota and Minnesota are readily available. There are many available to Ontario and Quebec residents including Buffalo and Plattsburg and in the Maritimes, Burlington Vermont, Bangor and Portland Maine. There is abundant opportunity for most Canadians to avail themselves of the dramatically cheaper air fares in the US.

The Federal Government used to operate, as well as own, the major airports until they shifted management to not-for-profit community-based authorities. The airports then became a substantial source of cash for the government. From 1992 through 2009, the country’s fourteen leading airports paid a total of $3.3 billion in rent to Ottawa.

According to the Globe report, Jacobs Consultancy Canada Inc. estimates the federal government invested $4.1 billion in the Canadian air transport sector from 1999 through 2009. But over the same 11 year period the government took in $7.1 billion in revenue with a net benefit of $3 billion going into government coffers.

With the continuing flight of passengers south to US airports, there is much at stake. If the Canadian government changed its view of airports as a source of revenue and more as a generator of revenue, if it cancelled airport rent, eliminated security charges on tickets, excise taxes on fuel, and encouraged greater travel through Canadian airports, there would be a substantial growth in the direct and indirect employment connected with airports, a stimulus to the airline sector and an important economic stimulator, a positive alternative to the current revenue source.

By comparison, the U.S. federal government provides billions of dollars each year to the largest airports in the U.S. while state and local governments heavily subsidize local airports. Airports do not pay rents and are seen as economic generators. This results in lower fees to American carriers using the airports and in lower ticket prices to consumers flying from and into American airports.

It is now time for the Canadian government to act to deal with these serious and on-going economic losses, which impact our airlines, associated businesses, and the travelling public.

© continued from page 1
Slow down But No Recession For Canada

OPEC has said they are not going to increase oil output; there is a concern over that there is going to be a correction in the price of housing, so, Editor Ray Hudson asked what this means as our business community moves into the summer months?

For Canada particularly, slower times are ahead because the commodity markets have slowed down and that impacts BC. China is trying to put the brakes on so as not to overheat their economy and suffer an early 1980s style crash like we suffered here in North America. Their problem is inflation, particularly food inflation, so Canada is going to slow down.

On the plus side we have low interest rates. That means we can borrow money to buy the things we want because interest rates are going to stay down. On June 7, the US Federal Reserve Chair, Ben Bernanke, said their economy is not growing as quickly as they wanted - actually it is well below. That will impact us because if the US isn’t buying we aren’t selling. Also the unemployment numbers in the US are bad. In Canada they’re better, but they’ve got to keep on improving here in BC, as we’re not running at the national average. What we’ve got to hope is that the US economy starts picking up steam, as Bernanke wants, and that the Bank of Canada sees better figures for September - October. If we do, be assured, that at their meeting in late September, the Bank of Canada and Mark Carney are going announce an increase in interest rates. I think it has to come.

In our conversations before you said that this emergency rate just can’t continue and yet the US isn’t changing theirs.

They don’t want a QE (Quantitative Easing –Three) and Bernanke made that clear, but going into a presidential election year, which begins late this fall and goes all of 2012, the US will pull out all the stops to get their economy going. The repercussions afterwards don’t matter. So watch out, even though they say they’re not going to ease more - yes they could - and yes they will, even though they would like to raise interest rates because they fear inflation. If the US economy isn’t picking up they won’t raise interest rates, and that washes over Canada.

You’ve also said the Bank of Montreal was expecting a housing price correction which could be up to 20%.

It’s a very very good story but I think we have to look at the underlying assumptions. Number one, they say we could get a big correction if the interest rates go up and if unemployment turns around. Those are two big ifs and neither of those are happening. Meanwhile, and I think this is really important, the average house on the lower mainland is costing an astounding 11.2 times a family’s average (mean) income. The areas that are specifically affected are South Surrey, Burnaby, Richmond, and Vancouver, because they are attractive to Asian buyers. “Mean income” refers to the incomes of people who are living here now, not the incomes of people who are worth tens if not hundreds of millions of dollars from off shore. Those offshore buyers don’t care if the properties are $1.5, $2.5 or even $5 million dollars. It doesn’t mean anything in their greater overall wealth scheme. As far as growth and price increases are concerned, it is beyond the pale and way above normal. Until those factors change it will stay that way. We live in the best city in the best province in the best country in the world, why wouldn’t everybody want to come here?

OPEC says they’re not going to increase their output, which could put pressure on fuel costs, while the provincial government is continuing to increase the carbon taxes on the highest fuel costs in Canada. Is this a good move because that will impact the cost of delivering all of our goods?

The taxes we pay here in the lower mainland of British Columbia and specifically Metro Vancouver, are the highest in Canada. To keep adding to that burden, the taxpayer, the same person who is filling their tank with gas, can ill afford increases. I’m all for meaningfully addressing pollution, carbon, global warming and the like, but I don’t know that this is working on the backs of consumers. I don’t see it achieving anything except that it’s forcing some people not to drive as much. The problem is that the people that it’s forcing not to drive because of affordability, are the people who can least afford not to drive.

The overall planning in the sixties and the seventies for the lower mainland was not to have perimeter highways around, and freeways through our city. Well for lifestyle that is great but take a look at the gridlock and how much fuel you have to burn to get to work, for those who have no alternative whatsoever.

When we talk again in late August where are we going to be in our economy?

We’re going to be in the midst of a slowdown, but I don’t think we’re going to be in a recession. However Canada has its commodities, that even with the slowdown in China, will continue to flow. And the gem out that’s going to outpace China in the decades to come in its needs for commodities is India. China, India and that juggernaut of Asia is going to be very very good for Canada.

Be Aware Of The Hazardous Wastes Around Us

- Knowledge is the key antidote

Surrey is a growing and vibrant city with a tremendous potential for economic growth in the future. Rapid economic growth brings into focus the issue of responsible management of the environment which in this industrialized world cannot be neglected. High on the City of Surrey’s agenda is its focus on the environment. Just as the crude oil spill in the Gulf of Mexico in 2010, brought focus to the damage caused by toxic petroleum hydrocarbons in the marine environment, so too we must be vigilant concerning the many other toxins in our day to day environment.

Surrey has large industrial and commercial zones where businesses generate wastes that are hazardous. If released into the environment by spills or poor environmental management practices, they can cause significant environmental liability. Common hazardous wastes include waste automotive oils, degrading solvents, dry cleaning chemicals, metals, and pesticides; biomedical and radiological wastes have a strong potential to adversely affect human health and the environment, if they are not handled, managed and disposed of appropriately. As well, they can be toxic to aquatic life and contaminate sub-surface aquifers which could be used currently or in the future for drinking purposes. Some chemicals in hazardous wastes can vaporize from groundwater and travel large distances and be toxic at low concentrations while some can vaporize from groundwater and seep into residential dwellings threatening the health of occupants. Some may remain persistent in the environment for lengthy periods. These hazardous wastes must be stored, handled, transported or disposed of properly to avoid risk to ourselves and our environment.

Non-hazardous municipal waste generated in households, in Surrey, is collected by the municipality and transported to a regional landfill, while recyclable wastes are collected into blue boxes and taken to a recycling facility. Used batteries, waste paints, and solvents generated by households have to be disposed of at facilities authorized to accept such materials. Even chemicals and cleaning products with an expired “best before” date, can be classified as hazardous and should not be disposed of with the regular household garbage.

In the commercial and industrial trial setting, knowledge of handling, labelling, storage, transportation and disposal techniques to eliminate or reduce the hazard is required by the business which deals with hazardous wastes. Used motor oils, acids, batteries, waste or spent solvents, biomedical and radiological wastes, PCBs, metals and asbestos are common examples of hazardous materials. Improper storage and handling of solvents for example, can cause great harm to the environment and could result in a high cost of clean-up and compliance. The BC Ministry of Environment regulates contaminated sites and has legal standards for many substances that are considered to pose a risk to the environment. Typically, several thousand dollars have to be spent...
When A Country Fails To Pay Its Bills - the impact of European Debt

There has been a great deal of concern expressed throughout the financial world over the vulnerability of the European economy with respect to the debt crises of Greece, Ireland, Italy, Portugal and Spain. But what does that really mean? If a country defaults the lenders can’t seize the country’s properties and throw the tenants out. So what are the consequences? Financial commentator Michael Levy explored the problem with editor Ray Hudson.

The big worry is if Greece “restructures” - that’s the really nice word for defaults on their debt. The European lenders are talking about extending some of the terms of the debt in order to keep debt on the books at full value. Here’s what I mean. If you owe the bank money on your house, say $100,000, the bank has that house on their books worth a $100,000. That’s an asset to them. But, if you can’t make your payment right now, and the bank admits you can’t pay, then you are defaulting on that $100,000 at the cost of the bank. If the bank says oh, we are just going to extend it from ten years to twenty years and we’re going to keep the asset on our books at $100,000. Then the bank has this asset and it doesn’t cause a problem on their balance sheet. That’s exactly what’s going on in Europe now and in Greece. All these loans, so many of them owned by the huge bank conglomerates of Europe, and they’ve got these loans on their books at their full value. Even though Greece has been downgraded, even though they (Greece) say that they can’t get any new money by traditional means because interest rates are so high, these banks are still keeping these assets, these loans on their books. Restructuring or default means the banks have to write off these loans.

That could break, and I mean literally break, some major European banks and that will have a domino effect into North America. It can’t help it because a lot of the banks that are owed money are the foreign entities of domestic banks here in North America.

Ireland is the worst of that, they’re tapped out. The money that is owed in Ireland on their debt, which is huge, is mostly financed by their banks and guaranteed by their government so there is a huge problem. If the major banks go broke, that will have the domino effect here into North America. As long as they can keep those assets, those loans, on their books at full value, it’s fine. The minute there’s a default, watch out. This is why Germany is stepping in and making sure there is money. This is why the IMF is there, because they’re afraid of the consequences if Greece can’t pay. By the way, underlined, unequivocal, Greece can’t pay and will not be able to.

And, I expect, neither can Ireland.

Neither can Ireland. Italy is questionable. In my estimation Spain and Portugal will be able to. Spain is making some progress right now despite unemployment of 21%. You have to have under 10% to grow your economy, but they do have a handle on their debt which Greece doesn’t.

Greece’s parliament will have to pass the debt ceiling law, approve of the cutbacks that are going to be made and approve of selling assets. The parliament right now is going up against the Prime Minister, so this is a real problem. The IMF has said in no uncertain terms, when they have to make the next payment in July, they will not put forward their share of what they’ve guaranteed unless Greece toes the line and makes the cuts they’ve promised to make.

What does that mean to me sitting over here in Surrey?

Recession again. Period! We will go back into recession because when you lose confidence consumers stop buying.

Now who has a vested interest in helping to make sure this doesn’t happen? I would say China and India particularly.

There have been rumblings that China may buy that Greek debt and hold it but everybody’s got a vested interest in this not happening. The big problem was the initiating of the Euro currency which was a top down decision, decided by the elites of Europe. Go ask the people of Europe. They didn’t want it, don’t want it and they never will. You cannot group Portugal and Germany with a common currency and a common debt and deficit situations. They are completely different. If Greece returned to their own drachma, and withdrew from the Euro, they could then reduce the value of their currency as the US has done over the past ten years, and pay back their debt with a currency that’s worth much less. When you’re into the Euro you can’t do that.

That seems like a no way out situation.

It’s between a rock and a hard place.

I think, and boy this is just a guess, that the European community would arrange with Greece to drop out before they would be affected by an overall tsunami hitting all of them. That may take a couple of the other week nations and that might put the Euro in jeopardy.

What do you think is the crunch time?

I think the crunch time is coming this fall. Restructuring is different than default but it’s not, as I’ve explained. They are going to do everything they can for Greece not to default but when you look at what they owe, and you look at their GDP, and you look at their taxation, which is by the way what pays the interest – it’s desperate.

That’s quite a mess.

Absolutely and people who think this is not going to affect us are ostriches.
Congratulations
The City of Surrey received an award at the 16th Annual Cultural Diversity Awards in the Public Institutions Category. The City was recognized for its commitment and dedication to diversity through City programs, events and community development outreach initiatives. More Info: Laurie Cavan at 604-598-5765.

The City of Surrey has been recognized as having one of the top-rated green fleets in Canada and has become one of only four municipalities in the country to receive the prestigious E3 Fleet Gold Rating from the Fraser Basin Council. The City’s E3 Gold rating represents demonstrated reductions in green house gas (GHG) emissions, an investment in low or no carbon vehicles and energy efficient technologies, as well as a commitment to staff development and management excellence.

Two City of Surrey projects were nominated for the Fraser Valley Real Estate Board’s 2011 Commercial Building Awards. The Newton Cultural Centre was named a finalist in the Commercial Residential category, and the Chuck Bailey Recreation Centre won in the Recreational category.

On April 30th, 500 people attended the Peace Arch Hospital and Community Health Foundation’s April 30 Recreational category.


Sixty-four percent of the company’s employees, including the top executive of the company, are women.

The City of Surrey has received the largest number of Social Enterprise Awards in Canada.

The City of Surrey has established a new logo and brand strategy for the City.

Peace Arch Hospital and Community Health

Two, not three, but four priority projects in four Category.


The City of Surrey has been recognized as having one of the top-rated green fleets in Canada and has become one of only four municipalities in the country to receive the prestigious E3 Fleet Gold Rating from the Fraser Basin Council. The City’s E3 Gold rating represents demonstrated reductions in green house gas (GHG) emissions, an investment in low or no carbon vehicles and energy efficient technologies, as well as a commitment to staff development and management excellence.

Two City of Surrey projects were nominated for the Fraser Valley Real Estate Board’s 2011 Commercial Building Awards. The Newton Cultural Centre was named a finalist in the Commercial Residential category, and the Chuck Bailey Recreation Centre won in the Recreational category.

On April 30th, 500 people attended the Peace Arch Hospital and Community Health Foundation’s April 30 Recreational category.


The City of Surrey has received the largest number of Social Enterprise Awards in Canada.

The City of Surrey has established a new logo and brand strategy for the City.

Peace Arch Hospital and Community Health

Two, not three, but four priority projects in four Category.


The City of Surrey has been recognized as having one of the top-rated green fleets in Canada and has become one of only four municipalities in the country to receive the prestigious E3 Fleet Gold Rating from the Fraser Basin Council. The City’s E3 Gold rating represents demonstrated reductions in green house gas (GHG) emissions, an investment in low or no carbon vehicles and energy efficient technologies, as well as a commitment to staff development and management excellence.

Two City of Surrey projects were nominated for the Fraser Valley Real Estate Board’s 2011 Commercial Building Awards. The Newton Cultural Centre was named a finalist in the Commercial Residential category, and the Chuck Bailey Recreation Centre won in the Recreational category.

On April 30th, 500 people attended the Peace Arch Hospital and Community Health Foundation’s April 30 Recreational category.


The City of Surrey has received the largest number of Social Enterprise Awards in Canada.

The City of Surrey has established a new logo and brand strategy for the City.

Peace Arch Hospital and Community Health

Two, not three, but four priority projects in four Category.


The City of Surrey has been recognized as having one of the top-rated green fleets in Canada and has become one of only four municipalities in the country to receive the prestigious E3 Fleet Gold Rating from the Fraser Basin Council. The City’s E3 Gold rating represents demonstrated reductions in green house gas (GHG) emissions, an investment in low or no carbon vehicles and energy efficient technologies, as well as a commitment to staff development and management excellence.

Two City of Surrey projects were nominated for the Fraser Valley Real Estate Board’s 2011 Commercial Building Awards. The Newton Cultural Centre was named a finalist in the Commercial Residential category, and the Chuck Bailey Recreation Centre won in the Recreational category.

On April 30th, 500 people attended the Peace Arch Hospital and Community Health Foundation’s April 30 Recreational category.


The City of Surrey has received the largest number of Social Enterprise Awards in Canada.

The City of Surrey has established a new logo and brand strategy for the City.

Peace Arch Hospital and Community Health

Two, not three, but four priority projects in four Category.


The City of Surrey has been recognized as having one of the top-rated green fleets in Canada and has become one of only four municipalities in the country to receive the prestigious E3 Fleet Gold Rating from the Fraser Basin Council. The City’s E3 Gold rating represents demonstrated reductions in green house gas (GHG) emissions, an investment in low or no carbon vehicles and energy efficient technologies, as well as a commitment to staff development and management excellence.

Two City of Surrey projects were nominated for the Fraser Valley Real Estate Board’s 2011 Commercial Building Awards. The Newton Cultural Centre was named a finalist in the Commercial Residential category, and the Chuck Bailey Recreation Centre won in the Recreational category.

On April 30th, 500 people attended the Peace Arch Hospital and Community Health Foundation’s April 30 Recreational category.


The City of Surrey has received the largest number of Social Enterprise Awards in Canada.

The City of Surrey has established a new logo and brand strategy for the City.

Peace Arch Hospital and Community Health

Two, not three, but four priority projects in four Category.


The City of Surrey has been recognized as having one of the top-rated green fleets in Canada and has become one of only four municipalities in the country to receive the prestigious E3 Fleet Gold Rating from the Fraser Basin Council. The City’s E3 Gold rating represents demonstrated reductions in green house gas (GHG) emissions, an investment in low or no carbon vehicles and energy efficient technologies, as well as a commitment to staff development and management excellence.

Two City of Surrey projects were nominated for the Fraser Valley Real Estate Board’s 2011 Commercial Building Awards. The Newton Cultural Centre was named a finalist in the Commercial Residential category, and the Chuck Bailey Recreation Centre won in the Recreational category.

On April 30th, 500 people attended the Peace Arch Hospital and Community Health Foundation’s April 30 Recreational category.


The City of Surrey has received the largest number of Social Enterprise Awards in Canada.

The City of Surrey has established a new logo and brand strategy for the City.

Peace Arch Hospital and Community Health

Two, not three, but four priority projects in four Category.


The City of Surrey has been recognized as having one of the top-rated green fleets in Canada and has become one of only four municipalities in the country to receive the prestigious E3 Fleet Gold Rating from the Fraser Basin Council. The City’s E3 Gold rating represents demonstrated reductions in green house gas (GHG) emissions, an investment in low or no carbon vehicles and energy efficient technologies, as well as a commitment to staff development and management excellence.

Two City of Surrey projects were nominated for the Fraser Valley Real Estate Board’s 2011 Commercial Building Awards. The Newton Cultural Centre was named a finalist in the Commercial Residential category, and the Chuck Bailey Recreation Centre won in the Recreational category.

On April 30th, 500 people attended the Peace Arch Hospital and Community Health Foundation’s April 30 Recreational category.


The City of Surrey has received the largest number of Social Enterprise Awards in Canada.

The City of Surrey has established a new logo and brand strategy for the City.

Peace Arch Hospital and Community Health

Two, not three, but four priority projects in four Category.


The City of Surrey has been recognized as having one of the top-rated green fleets in Canada and has become one of only four municipalities in the country to receive the prestigious E3 Fleet Gold Rating from the Fraser Basin Council. The City’s E3 Gold rating represents demonstrated reductions in green house gas (GHG) emissions, an investment in low or no carbon vehicles and energy efficient technologies, as well as a commitment to staff development and management excellence.

Two City of Surrey projects were nominated for the Fraser Valley Real Estate Board’s 2011 Commercial Building Awards. The Newton Cultural Centre was named a finalist in the Commercial Residential category, and the Chuck Bailey Recreation Centre won in the Recreational category.

On April 30th, 500 people attended the Peace Arch Hospital and Community Health Foundation’s April 30 Recreational category.


The City of Surrey has received the largest number of Social Enterprise Awards in Canada.

The City of Surrey has established a new logo and brand strategy for the City.

Peace Arch Hospital and Community Health

Two, not three, but four priority projects in four Category.

Scan your old prints and slides for less!

We have specialized equipment to provide quality scanning at rock bottom prices.

PRINT SCANS
as low as $0.06 each!

SLIDE SCANS
as low as $0.26 each!

Share your memories with family and friends! We make it easy and affordable. Visit www.photoexpert.com for details or visit us at our retail location.

Voted BEST
Independent Camera Store
& Independent Photo Finishing

Use a Canon printer just like... US!

We produce some of the best canvas and large print work you will ever see.

For our large prints, we chose a Canon production printer and the colours and detail are simply phenomenal. Our prints must please the critical eyes of our professional and corporate clients and do they ever! If you want to produce stunning prints at home, we suggest the Canon 9000 or 9500 printers. Print like a pro and choose a Canon.

• Passports • Prints from Digital
• Enlargements • Picture to Picture
• Scanning • Posters
• Scrapbook Supplies
• Frames • Albums
• Inkjet Printers & Supplies

SCOTTSDALE CENTRE
72nd Ave. & 120th Street, North Delta
Tel: 591-8833
e-mail: info@photoexpert.com
www.photoexpert.com
Opening August 2011

Follow us on Facebook for your chance to win a luxury weekend getaway.
www.facebook.com/BMWLangley


Experience the difference with OpenRoad Auto Group

BMW Langley | MINI Langley
6025 Collection Drive
Langley, B.C. V3A 0C2

langley.bmw.ca