EVENTS

NOVEMBER 9 6:00 – 8:00 pm
Business & The Arts Reception
Surrey Arts Centre

NOVEMBER 22 8:00 – 10:00 am
Dealing With Absenteeism
Workshop: SBOT Conference Room

NOVEMBER 25 8:00 – 9:00 am
Coffee with President Stenberg
SBOT Conference Room

DECEMBER 7 5:00 – 8:00 pm
Seasonal Sizzle: Christmas in Ireland
Reception & Trade Show
Eaglesquest Golf Course

JANUARY 18 5:00 – 8:00 pm
New Year’s Reception,
Surrey Board of Trade Office

JANUARY 25 6:00 – 8:00 pm
B2B Networking Reception
DIVERSEcity Community Services
1107, 7330 137th Street

FEBRUARY 8 6:00 – 8:00 pm
B2B Networking Flag Mitsubishi
Under the flag, 104th & 152nd Ave

Details and registration
www.businessinsurrey.com

GOVERNMENT ADVOCACY: BC Budget Process

In mid-October, Anita Huberman, CEO of the Surrey Board of Trade and Eric Wilson, Chair of the Finance & Taxation Team appeared before the BC Legislature Standing Committee on Finance, to present the views of the SBOT for consideration in the preparation of the next provincial budget.

Before discussing the needs of Surrey, the SBOT congratulated the government on its commitment to transportation in the Highway 1 /Port Mann Bridge project along with the South Fraser Perimeter Road. In the area of health care, the Board of Trade expressed appreciation for the recently opened Outpatient Centre and the Surrey Memorial Hospital ER expansion and Critical Care Tower, which is now under construction. Finally, the SBOT also expressed its disappointment at the failure of the HST.

The bulk of the SBOT presentation concerned education funding shortfalls, expressing profound concern over the deteriorating condition of education funding in Surrey. Affected by these shortfalls are K to 12, and all aspects of post secondary education, particularly Simon Fraser and Kwantlen Polytechnic universities.

The clamour for funding redress continues to increase with the SBOT launching "Education Today - Productivity Tomorrow" last year, to raise the level of awareness with the business community. In addition, this spring, the Surrey Ad Hoc Committee on Education came together to increase the pressure on the government to recognize that, unlike the rest of the province, the south Fraser, and Surrey in particular remain in a serious Russell of advantage compared with the rest of the province (details of the education shortfalls were explored in the previous edition of Business in Surrey).

Finally the SBOT expressed its frustration with the on-going funding imbalance for the CommunityLINK funds for vulnerable students.

From the BC Government Website: CommunityLINK (Learning Includes Nutrition and Knowledge) provides over $51 million in funding (PDF, 76KB) to all 60 boards of education to support vulnerable students in academic achievement and social functioning.

The funding helps school districts provide services such as breakfast and lunch programs, inner city and community school programs, school-based support workers, and counselling for at-risk children and youth.

Despite the clear need in Surrey, the government refuses to rectify a situation which can only be described as outrageous wherein students in Victoria receive $192 per student, Vancouver gets $158 per student while Surrey students in Victoria receive $192 per student, Vancouver gets $158 per student while Surrey receives $30 per student.

"For several years now we have brought this to the attention of this committee – and every year - no one defends it, everyone says it’ll be looked-into - but nothing happens."

Seeking Int’l India Film Awards for 2013

The Canada India Business Council and the Surrey Board of Trade have been lobbying the BC Government to host the International India Film Awards (Bollywood Oscars) in May 2013, as a Vancouver-Surrey bid.

The SBOT hosted a delegation from Wizcraft (IIFA) from Mumbai, where over 40 people welcomed and showed their enthusiasm for IIFA. This will be a significant economic event – for entertainment industry growth, job creation and culture.

“...the response from, belief and passion shown, by the people of Vancouver and Surrey to host the IIFA Weekend & Awards in 2013 has been tremendous. It reflects on the positivity that we all share on hopefully working together, pursuing discussions and successfully returning to the city as hosts for our event,” said Andre Timmins, Director Wizcraft, Andre Timmins, Director, Wizcraft International Entertainment Pvt. Ltd.

(From left) Vivek Sarkar, Canada India Business Council, Mrs. Sarkari, Shafali Manoshi Wizcraft (IIFA), Arina Huberman, CEO SBOT, Yrsh Sarkari, Andre Timmins of Wizcraft, Noreen Khan, Archana Trasy, Ajay Rao.

JOCK FINLAYSON & WALLY OPPAL APPOINTED SBOT BOARD DIRECTORS

The Surrey Board of Trade has appointed Wally Oppal and Jock Finlayson to its Board of Directors for the 2011-2012 Year. “Both Jock and Wally will assist in the continued success in moving forward our government advocacy issues and projects in the areas of the economy, international trade, and community safety,” said Board President Mary Jane Stenberg.

Jock Finlayson is Executive Vice President and Chief Policy Officer at the Business Council of British Columbia, an association representing 250 large and mid-size BC companies that together account for approximately one-quarter of all jobs in the province. He directs the Council’s work on economic, fiscal, tax, environmental and regulatory issues of interest to the province’s business community.

Wally Oppal is a Canadian lawyer, former judge and former provincial politician, who is currently the Chancellor of the Thompson Rivers University. He is also Commissioner of the Missing Women’s Inquiry in Vancouver.

HOLIDAY OFFICE CLOSURES AT THE SBOT

Our office will be closing on Friday, December 23rd, 2011 until 9am on Tuesday, January 3rd, 2012 for the holidays. From the Surrey Board of Trade staff and directors, all the best for a happy and healthy holiday season!
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PST, NAFTA and RGS
- Three Concerns for 2012

- by Jock Finlayson

It is an honour to be invited to a director of the Surrey Board of Trade for 2011-12. Surrey is a rapidly growing municipality with a diverse and highly entrepreneurial business sector. As someone committed to helping to build a vibrant and healthy economy in the Lower Mainland, I recognize that Surrey is poised to play an increasingly important role in the region’s future. I hope to broaden my understanding of economic and business issues as seen by entrepreneurs and business leaders from “south of the Fraser”.

This year is sure to be a busy one with several issues that are likely to demand the organization’s attention.

One is the return to the Provincial Sales Tax (PST). Unfortunately, reverting the organization’s attention.

For the 2012 budget next February: Faced with a spotty economic recovery, relentlessly rising health care costs, and a sizable fiscal hit stemming from the decision to rescind the HST, the government will be challenged to balance the operating budget by 2013-14. Business should be urging the province to stay the course on fiscal policy and to do what it takes to safeguard BC’s valuable triple-A credit rating.

Within the next few months, the Canadian and US governments are expected to unveil a far-reaching agreement intended to strengthen the NAFTA and reverse the recent “thickening” of the Canada-US border. This bilateral accord is sure to generate public controversy, although it is likely to garner solid support within the national business community, including from the Canadian Chamber of Commerce.

Finally, Surrey must ensure that the region is managed efficiently and maintains sound policies and governance practices. The “Regional Growth Strategy” (RGS) recently adopted by Metro Vancouver raises a number of issues for the business community, including the prospect of additional bureaucracy, more red tape and the eventual erosion of the industrial land base needed to support Greater Vancouver’s role as Canada’s primary gateway to the Asia-Pacific. The SBOT may want to take a hard look at the RGS against the backdrop of Surrey’s status as a principal driver of the Lower Mainland economy.

NEW CITY CENTRE LIBRARY
ONE FOR THE FUTURE

- by David R. Conn

Surrey’s new City Centre Library, located just north of Surrey Central Skytrain Station, is open. Bing Thom Architects (BTA) has created a distinctive design, in consultation with senior library staff and Surrey residents. The $36 million cost is being shared between the city, province and federal governments.

The library covers 77,000 square feet on four floors. Its concrete walls curve around an open skylit atrium and broad stairways incorporate raked seating, offering views inside and out. Highlights include a cafe, multipurpose room, living room with digital fireplace, laptop lounge, study and consultation rooms, teen lounge and computer learning centre. Part of the top floor is being leased to Simon Fraser University as a satellite campus for continuing education. “Surrey is looking to the future, and building for the next generation,” declared Architect Bing Thom, at a recent media briefing.

The book and media collection totals 100,000 items, with capacity for 150,000. There are 80 public computers, and wireless Internet access is available throughout the building. Surrey Libraries plans to loan out mobile e-book readers, making the library’s electronic book collection even more accessible.

Business people may make good use of meeting rooms, public computers, or access a new collection of business books and media. The library subscribes to business-related databases, and information desk staff members are available to consult when researching any subject.

The City Centre Library is certified as LEED (Leadership in Energy and Environmental Design) silver, and will advance to LEED gold when district heating is installed in the future. The concrete walls help stabilize interior temperatures. Features include a white roof, with extensive planting, which captures rainwater. Skylights boasting adjustable sunshades, energy efficient lighting with automatic shutoff, and water saving plumbing fixtures. Green housekeeping products will be used, and the city is handling recycling and composting. Future underground parking, unavailable until the city hall project is much further along, will include charging facilities for electric vehicles.

Beth Barlow, Chief Librarian, has worked hard to ensure the library is a civic presence and community gathering place.

“Libraries are no longer book warehouses, they are places for people. Librarians are changing too – they are becoming information navigators,” she said.

The new library is a key piece in the city’s development of a high-density downtown. Future neighbours around a public plaza will include the new city hall, a performing arts centre, and a hotel. Drop in – you’re invited!
From the President
- Experiencing The National Forum

As many of you will know, I was privileged to attend the 2011 Canadian Chamber of Commerce (CCC) Annual General Meeting in St. Johns, Newfoundland this past September. I was also very proud to sit at a table of honour and watch our CEO, Anita Huberman, accept our National Accreditation with distinction award as the Surrey Board of Trade joined an elite group of accredited Chambers of Commerce/Boards of Trade in the country.

The Canadian Chamber is the most influential business association in Canada - the national leader of public policy advocacy on national and international business issues and is focused on fostering a strong, competitive economic environment that benefits Canada and improves the standard of living of all Canadians. The Surrey Board of Trade is honoured to be an accredited member of this organization and strives at all times to promote the advocacy interests of our members.

Having never attended a national CCC event before, I was unsure of what to expect. Those of us who have attended business gatherings and conferences over the years certainly know that some are extremely valuable in advancing business, while others can only be described, generally, as a ‘good opportunity to network.’ I am very pleased to report that the Canadian Chamber AGM was one of the most useful events that I have ever attended, and truly provided an opportunity and a voice for the Surrey Board of Trade to advance the advocacy agenda of our members.

The process of bringing policy to the national conference begins with you, our members. As you identify and bring issues forward to us, we start to look at these as potential policy initiatives that might be advanced nationally. From here, issues are referred to the appropriate advocacy team who work with our policy ‘guru’, Ray Hudson, to bring forward a position. As many of you will know, I was privileged to attend the 2011 Chamber AGM was one of the most useful events that I have ever attended, and truly provided an opportunity and a voice for the Surrey Board of Trade to advance the advocacy agenda of our members.

As I sat in the policy sessions in the large hall at the conference centre in St. Johns, I was very proud that both of our resolutions (on protection from identity theft) go to policy to legislation to law. This all began from an issue raised by one of our members, and shows the power that any one of our members has to enact change through the Surrey Board of Trade.

Surrey Team with CCC President Perrin Beatty (left), Jim Mihaly, 1st VP, SBOT President Mary Jane Stenberg, CCC Chair Robert Youden, CEO Anita Huberman, and Ray Hudson, Policy Development

Surrey Board of Trade Events:

- We’ve had speakers and met some pretty high profile leaders in the region and in Canada these past two months. The Surrey Board of Trade is working for you - giving businesses the opportunity to meet and speak to key government leaders - working behind the scenes to impact change.

Premier Christy Clark launched BC Job’s Plan - September 21

Peter Ladner, VP, BIW Group
- Green Cities and the Urban Food Revolution - September 15

Adrian Dix, Leader of the Official Opposition - September 9

CEO Anita Huberman is presented with Accreditation by Graham Starmer of Manitoba and Robert Youden CCC Chair

From the CEO

Anita Patil Huberman

Peter Simpson, President and CEO, Greater Vancouver Home Builder’s Association.
- SBOT Business and Homelessness Dialogue - September 13

Henry Hill, Minister for Housing for the Métis Nation British Columbia
- SBOT Police Awards - October 5

From the President

Mary Jane Stenberg

puts forth policy resolutions to the CCC, with most being accepted and becoming part of a national policy advocacy agenda which then becomes part of a CCC political advocacy platform. We have been successful in having one of our resolutions (on protection from identity theft) go to policy to legislation to law. This all began from an issue raised by one of our members, and shows the power that any one of our members has to enact change through the Surrey Board of Trade.

Surrey Board of Trade.

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Surrey Board of Trade.
Guildford Town Centre (Guildford) a property owned and managed by Ivanhoé Cambridge, announced the launch of the next phase of its $280-million expansion and redevelopment project. When construction work is completed at the end of 2013, the centre’s gross leasing area will have increased from 980,000 to 1.2 million square feet, which will make it the largest regional shopping centre south of the Fraser River.

“In keeping with our strategic plan, we regularly invest in our properties to increase consumer traffic by drawing on our expertise in shopping centre management and development. We are committed to providing a one-of-a-kind shopping experience to customers and ideal operating environments to retailers,” declares Kim McInnes, President, Global Operations at Ivanhoé Cambridge. “The investment made in Guildford Town Centre bears witness to the vitality of the market and to the attraction power of the centre,” he adds.

This is one of the largest shopping centre redevelopment projects in Canada and will greatly contribute to the local economy, creating 4,000 jobs during the construction period and at least 750 new permanent retail jobs upon completion. Once the project is finalized, Guildford will welcome many new-to-market and fashion retailers, enhancing its retail offering. This major project also includes a newly expanded 965-seat food court, a refurbished interior, comfortable soft-seating areas and an improved layout of the centre. Phase I of the project included the expansion of Walmart to accommodate a larger Walmart Supercentre (scheduled to open October 28, 2011) and a new structured parking facility.

Ivanhoé Cambridge is a member of the Canadian Green Building Council, and is committed to sustainable development and leadership in the community. “We are striving to position Guildford Town Centre as the new benchmark in sustainable development for eco-friendly shopping centres in Canada by our commitment to become LEED® certified,” notes Roman Drohomirecki, Executive Vice President, Western North American, Portfolio and Portfolio Services. LEED, Leadership in Energy and Environmental Design, at the Gold level has yet to be given to a shopping destination in Canada and Ivanhoé Cambridge is striving to attain that designation for the expansion area.

For more information, visit: www.guildfordtowncentre.com.
Congratulations

Canadian Tourism College has been recognized as the 2011 American Top Authorized Training Center by the International Air Transport Association. More info: Kim Russell or Gwen Donaldson at 604-582-1112.

Sheriff Haddad of Flag Mitsubishi celebrated the 35th anniversary of his venture into the automotive industry with a reception to launch his Mitsubishi Dealership on October 4th. More info: www.flagmitsubishi.ca

Surrey Comfort Inn & Suites has been recognized by Choice Hotels as one of the top new hotels to enter its system. They were awarded the Best New Entry Mid-scale Brands’ award. More info: Roop Kooner at 604-576-8888 or roop@comfortinsurrey.com

The City of Surrey was one of six recipients at the 2011 Americas Top Authorized Training Center. The correct fax number is 604-589-4432. More info: Yvonne Meyer at 604-589-4432.

NightShant Street Ministries will be hosting their 5th Annual Gala of Light on November 19th featuring Lee Aaron. More info: 604-933-1114 or info@nightshantministries.org

PwC’s Fraser Valley office has relocated to Central City. More allows PwC to have improved connectivity with clients and communities throughout the Fraser Valley, while also providing a direct link to PwC’s downtown Vancouver office. More info: Jim Nelson at 604-806-7047 or jim.nelson@ca.pwc.com.

The Surrey office of UHY LDMB Advisors has changed its name to Lead Advisors Inc. You can view their new website at www.LeadAdvisorsInc.com. More info: 604-538-1611

Envision Financial presented a cheque in the amount of $150,000 to the Peace Arch Hospital and Community Health Foundation in support of the Oh Baby appeal for a new maternity unit. More info: 604-555-4520 or steph@peacearchhospital.com

Envision Financial employees have held fundraising events including a bowling night to raise money in support of the new Jim Pattison Outpatient Care and Surgery Centre. The company then matched the employees’ efforts. The total funds raised were $130,000. More info: Jason Hove at 604-585-5666 x77824 or Jason.hove@fraserhealth.ca.

iFund Lending hosted a fundraising car wash in support of the Canadian Red Cross’s Africa Fanfare Relief fund. Over $5000 was raised at the car wash, with iFund Lending donating $2500 of that. More info: Steve Campbell at 604-888-5267 or scambell@campbellbc.ca.

The 2011 America’s Top Authorized Training Center has been incorrectly published in the Member to Member Industry news. Please note that the correct number is 604-585-2787. Official artwork supplier is Arts Council of Surrey. More info: info@nightshantministries.org

Most members of the B.C. Must Small Business Friendly Community award was handed out by Kamloops-South Thompson MLA Kevin Kruger at a ceremony during the Union of British Columbia Municipalities week long convention. Winning communities were selected based on their demonstration of the following criteria: Reducing regulatory barriers; Enhancing competitiveness; Recognizing small business’s contribution to their community; Climate action initiatives that support small business.

Announcements

Analytic Systems is looking to bring on new Commercial Marine customers/clients with those newly certified products. With their new lower pricing, this will prove to be an attractive package as they prepare to launch a line of new inverters and battery chargers for 2011/12. More info: Bill Walker at 1-800-663-3884 or bill@analyticsystems.com

Surrey based Breakwater Marine has recently expanded to a fourth location in Everett, Washington. They have consistently opened a new location each year since their start-up in 2006. More info: Aaron Fell at 604-572-4864 or aaron.fell@breakwater-marine.com

Greenstar Inc. has acquired Green Zebra, British Columbia from TB Vets Charitable Foundation. Green Zebra is a guide to sustainable living featuring more than $10,000 in savings from Greater Vancouver Merchants. More info: Diana Squires at 604-970-7070 or Diana@greenstar.com

Now 10 years old, Kwantlen Polytechnic University has unveiled a new logo to reflect the new look and feel of the university. See their new logo on display at www.kwantlen.ca. More info: Joanne Sanders at 604-599-2243 or joanne.sanders@kwantlen.ca.

Please note that Meyer Print Graphics’ fax number was incorrectly published in the Member to Member Directories. The correct fax number is 604-589-4432. More info: Yvonne Meyer at 604-589-4432.

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ONLINE SPONSORS


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The first two Canadian-based projects of Bourgues Building Canada, the Jim Pattison Outpatient Care and Surgery Centre, which opened this past June, and is also part of the team building the new RCCP E Division headquarter next door. For Bourgues, that’s only part of the picture, the company has also decided to give back to the community through Surrey Memorial Hospital Foundation.

A couple of years ago, when Bourgues donated $64,000 to purchase a high-tech incubator for the hospital’s neonatal intensive care unit. This year, they’ve signed up as a presenting sponsor of the Foundation’s Tulips for Tomorrow campaign. This signature campaign helps the Foundation raise money for Surrey Memorial Hospital and beautify the community. Further, they’ve committed to the campaign for the next three years, ensuring a relationship that continues to bloom along with the Princess Irene tulip that represents the Foundation each year.

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- Coastal Hand Clinic Inc.
- eVivace Solutions
- Galactic Entertainment
- Gary Gallant of Eyepath Cranial Surgery
- Health Foundation of Prince George
- Mia Media
- Metro Vancouver Emergency Medical Services
- MoneyMax Credit Union
- Nepeans represented by the Foundation each year.
- Pacific West Insurance Group
- Princo Life Insurance Company
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