

## events @

**Sept 9 & Sept 23**  
Innovation Roundtables

**Sept 12**  
Environment Awards

**Sept 17**  
B2B 5 Star Catering

**Sept 19**  
Fraser River Forum

**Sept 23**  
Leadership Lunch

**Sept 24**  
Newton Crime Breakfast

**Sept 25**  
Economic Update Lunch

**Oct 2**  
Kwantlen President Lunch

**Oct 3**  
Manufacturing and Steel Industry Reception

**Oct 8**  
Arts Business Reception

**Oct 9**  
City Budget Workshop

**Oct 17**  
Police Awards Gala

**Oct 22**  
Campbell Heights Crime Breakfast

**Oct 23**  
B2B Canadian Western Bank – Panorama Ridge

**Oct 25**  
Emergency Planning for Business – Dialogue

**Oct 30**  
LNG Industry Lunch

**Nov 6**  
Trans Mountain Pipeline Lunch

**Nov 6**  
B2B at De Dutch Restaurant

**Nov 14**  
Surrey Business Awards

**Nov 27**  
Creative Economy Dialogue

www.businessinsurrey.com



Surrey's new city hall nearing completion with occupancy expected around November. An enormous step forward for Surrey's downtown core.

PHOTO: Ray Hudson

## Surrey Board of Trade becomes a finalist in Canada's Skills Competition

The Surrey Board of Trade, with the Regina Chamber of Commerce and the Mississauga Board of Trade are three finalists out of the 450 Chambers of Commerce and Board's of Trade in Canada in leading the way on projects that address the skills gap, a leading barrier to competitiveness for Canadian businesses.

### THE PROJECT: HR Solutions for Immigrant Talent Initiative

The Surrey Board of Trade is delivering the *HR Solutions for Immigrant Talent Initiative* in partnership with Douglas College-The Training Group and PEER's Employment & Education

Resources, specialists in developing welcoming and inclusive communities and workplaces. The Surrey Board of Trade is offering an employer-focused program to assist small and medium-sized businesses in the Surrey region to integrate immigrants into their labour pool. Funded by the BC Government and Immigrant Employment Council of BC Employer Innovation Fund for projects that will design, implement and manage a program to assist BC employers, business associations and industry and sectoral organizations to attract, hire and retain skilled new immigrants. We showed collaboration with Douglas College, an educational

institution, and the private sector to develop our innovative initiative: HR Solutions for Immigrant Talent. Through the activities of industry consultants, the Surrey Board of Trade has supported small and medium sized businesses in Surrey for the labour-market integration of new immigrants through 4 elements of this initiative:

- 1. Resources** and training are provided at no cost for employers or employees that participate in the program
- 2. Training Plans** will be developed based on a Business Needs Analysis from the HR Specialist and the business Owner/Manager

- 3. Business Needs Analysis**, job matching and training are arranged to accommodate business work schedules
- 4. Training** can be provided onsite or off-site and outside of regular work hours if required

The Surrey Board of Trade will present their project in front of 1000 national Chamber and Board of Trade delegates in Kelowna, BC at the annual Canadian Chamber of Commerce Conference on September 28-30, 2013. The delegates include leading businesses from all over the nation and Board of Trade/Chamber of Commerce senior staff. The final winner will be determined at the conference.

## Surrey Best BC City to Invest In - fourth straight year

Surrey has been named number one by the Real Estate Investment Network's (REIN) 2013 report of the 'Top British Columbia Investment Towns' for the fourth consecutive year. The report looks at such factors as location, population, income, housing market trends, economics, infrastructure and political leadership to determine its list. **For more information see [www.topbctowns.com](http://www.topbctowns.com)**

## Free Online Traffic Map

Drivers in Metro Vancouver now have a free, online, real-time traffic map to plan smarter and more efficient journeys. The map colour-codes major highways and roads in the region according to traffic speeds. Green means traffic is moving well, orange means traffic is slow and red

means traffic is very slow. The map covers Highway 1 from Whistler to Chilliwack, Highway 99 from the Peace Arch Border Crossing to Whistler, and all other numbered highways and major roadways in Metro Vancouver. Access is free online at: [www.drivebc.ca/](http://www.drivebc.ca/) and at: [www.translink.ca/](http://www.translink.ca/)

## Metro west inter-municipal business license pilot

The City of Surrey is one of six municipalities participating in a two-year pilot program to streamline the application process and use of business licenses in the construction industry. Under the new program, one license will entitle contractors to work in any of the six partner municipalities. The 'Metro West Inter-Municipal Business License (IMBL) Program',

is intended to benefit both contractors and consumers: contractors, and save time and money in not having to apply for multiple licenses. Residents will have a broader choice of contractors for hire. Partners in the Metro West IMBL include Burnaby, Delta, New Westminster, Richmond, and Vancouver. The pilot begins Oct 1, 2013.

## A link between hearing loss and dementia?



Researchers have found a close relationship between losing your hearing and memory loss. The study was carried out at the Johns Hopkins School of Medicine in Baltimore. 693 men and women aged between 36-90 years were studied. All participants underwent initial hearing and cognitive testing at the outset of the study between 1990 and 1994; none of the participants had dementia at that point. These participants were then followed for the development of Alzheimer's disease and dementia through to 2008 - an average of 12 years.

The study revealed that the risk of dementia increased among participants with at least a mild 25-decibel reduced hearing ability. Participants with more severe hearing loss were most likely to be diagnosed with dementia – and even Alzheimer's. The relationship between Alzheimer's and hearing loss should come as no surprise - After all, how can you remember what someone said if you didn't hear them say it.

Several symptoms are common to both Alzheimer's and untreated hearing loss. These symptoms include depression, anxiety, feelings of isolation and problems with talking and understanding what is being said. In addition, people with either Alzheimer's or unidentified hearing loss may have inappropriate responses to social cues, lower scores on tests of mental function, attitudes of denial, defensiveness, or negativity, and increased distrust of others' motives, even those of family and friends.

Research has shown that hearing loss damages interpersonal and family relationships and may lead to emotional instability, low self-esteem and even depression. Untreated hearing loss not only reduces one's quality of life, but it can also result in the brain losing its capacity to recognize everyday sounds.

Therefore, it is imperative that a hearing loss is dealt with as quickly as possible and using the most appropriate and up to date technology available will significantly ease everyday communication.

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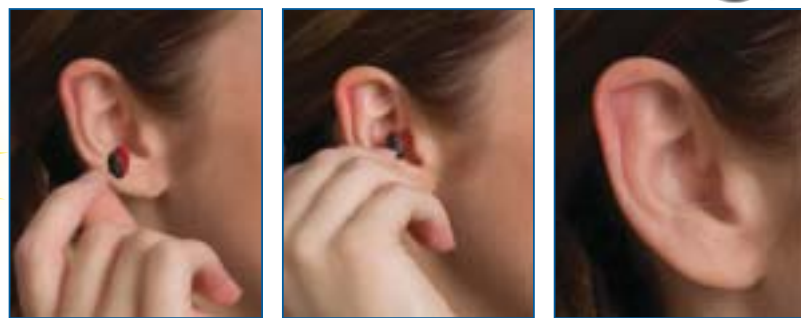
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From the  
SURREY  
BOARD  
of TRADE

# BUSINESS in Surrey

September & October 2013

The official newspaper of the Surrey Board of Trade. No portion of this publication may be reproduced in whole or part without the permission of the Surrey Board of Trade.

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## ▶ From the President's Desk:

### On-going Growth of Your Staff Is Your Formula For Success!

Welcome back from summer! Often the first few days of September seem more like new year's day than that mid-winter turning of the calendar, with people gearing up for the new fall business season.

During the summer I was thinking about what I could offer that would help you build success into your business. I tried to identify the principal element in my business, and those of the successful people I know, that most ensures success. **The one thing I felt, to ensure the on-going success and growth of any business, is to pay close attention to the on-going success and growth of its employees.** This is the most critical investment you will ever make in your enterprise.

Most things in business operate on cycles, and so we have tended to apply that thinking to the management of our people. We

schedule annual or semi-annual performance reviews, and because of that we tend to pay close attention to people only when review time is approaching. The result is a process that is frequently artificial, something that needs to be done to satisfy an HR concept.

I believe that we, as well as our supervisory staff, need to **be aware of the performance of each person on an on-going basis.** Celebrate their achievements, and genuinely help them grow in all areas.

As the Vice-President of 93.1 RED FM, I recognize that although our product is radio programming, the success of that programming and from that, the success of the station, is a result of the quality of the people that are invested in the success of their business. Yes, *their* business, because no matter who actually owns it, every

**Bijoy Samuel**  
50th Surrey  
Board of Trade  
President



employee must feel a sense of ownership of the contribution they make and the success that follows. That can be fostered and sustained by always being aware of the development needs of your staff members, and providing that development when the timing is right.

**In closing, may I reword the powerful line of John F. Kennedy's famous Inaugural Address of 1961 as: ask not what your employees can do for you (you ought to know that, after all you've hired them)—ask what you can do for your employees.**

This will foster an atmosphere of trust in your staff that you have their best interests in mind all the time. Their success will be your success!

## ▶ Surrey Board of Trade: The Focus of Business In Surrey

**Anita  
Huberman**  
Surrey Board  
of Trade CEO



Upon reflection in my 7th year as CEO of the Surrey Board of Trade, I can't believe how quickly time has passed and how far we have come as an organization. In fact, I've been with the organization over 21 years, starting from the bottom and working my way to the top.

The Surrey Board of Trade is a vibrant, growing organization providing a *forum for debate* on critical issues. We are an *innovative public policy solution provider* and a *destination for networking* with other members of Surrey's regional business community. Our association with a network of fellow Chambers and Boards of Trade around the world, in this 450-year old industry gives us a uniquely credible voice. We speak for the business community at public hearings and in the media locally, regionally and nationally.

#### Our Strategic Plan mandates us to:

- Engage local universities – Kwantlen Polytechnic University and SFU for business research to obtain market intelligence.

- Attract businesses to the city, regionally, nationally and internationally.
- Support businesses to innovate, to create new processes, new systems, bridge access to venture capital to expand and continue to exist in the future. Last year we received funding from NSERC (National Science and Engineering Research Council), to host monthly themed innovation roundtables.
- Offer Business Training to support business and new entrepreneurs.
- Expand our Business Centre to create onsite consulting services.
- Support Business with skill shortage issues and immigrant labour integration.
- Support Youth (K-12 and University) with programs to foster future entrepreneurs through programs
- In partnership with the City we are participating in a new initiative to support the growth and innovation in Surrey's Arts and Culture industry.
- We will be creating a Livability Scorecard to assess how Surrey rates with other cities in the areas of transportation, health

care, education standards and more.

Our events are aligned with these initiatives and that of our Advocacy Teams listed on our website at www.businessinsurrey.com. We support as many community initiatives that we can. Last year, my appointment to the National Film Board by our Federal Minister James Moore has given the Surrey Board of Trade and Surrey greater national recognition.

As a not-for-profit organization, financial support is derived solely from membership fees, sponsorship and service contracts, so like any successful business we can't operate in a deficit, so we watch our expenses and save a bit for unexpected costs or capital investments. To represent you, it's only reasonable that we lead by example when it comes to fiscal responsibility.

There is strength in numbers, and it is through you as part of our strong membership that the Surrey Board of Trade is able to meet its mandate to support you and your business in this critical time in the growth of Surrey and the challenges facing the economies locally and across the globe.

## Surrey Board Of Trade Emphasizes Importance of Wellness in the Workplace

Maintaining a healthy business fiscally is what the Surrey Board of Trade (SBOT) is all about. And now we're focusing on the physical health of your business – you and your employees – so you can be on top of your game at work and in the rest of your life.

"Lifestyle, both on the job and off, is critical in attracting and retaining employ-

ees, increasing productivity and reducing absenteeism," said Anita Huberman, CEO of the Surrey Board of Trade. "Our offering of the Society's free WellnessFits Program and Toolkit will provide easy-to-use online tools to customize and support a healthy active workplace, for small or large businesses."

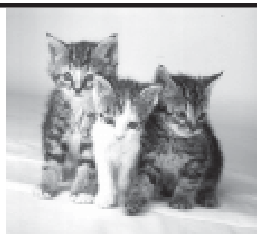
To find out about receiving a free starter

kit, visit www.businessinsurrey.com or call 1-855-939-9355 or call Ann Marie Walsh at 604-533-1668. Discover how WellnessFits into your healthy business plan!

*WellnessFits is delivered by a trusted partnership of the Canadian Cancer Society, BC and Yukon Division and British Columbia's Healthy Families BC Initiative.*

## SPCA Seeks Foster Parents

Spring is here, and BC SPCA shelters are overflowing with orphaned, abandoned and abused animals. If you can open your heart and home to foster a pet, please call or visit your local shelter today.



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# Domestic Abuse A Business Issue

## - Canadian Price Tag - \$6.9 billion Per Year

Domestic Abuse occurs in all sectors of society regardless of age, gender, marital status, socio-economic status, sexual orientation, culture or ethnicity. Many workers and employers still believe that domestic abuse is a personal issue and is none of anyone else's business. When the problem extends beyond the home, impacts the workplace, when the abuser attempts to harass, stalk, threaten or physically attack a victim in the workplace, it is very much the business of the employer and co-workers. It's a problem that cannot be ignored.

The \$6.9 billion figure estimate is the cost of domestic abuse to society as a whole. It is very difficult, if not impossible to measure the financial impact on a workplace, however it is reasonable to assume that results of this insidious activity will reduce employee productivity and attendance, lower company morale and even put other employees at risk from physical or mental harm.

It can be as bad as a spouse physically attacking their

partner in the workplace, as happened in Surrey two years ago when a woman was murdered by her husband at work. It almost cost her employer his life as well when he tried to intervene. In such incidents, the entire staff may also be greatly traumatized with ongoing effects ranging from fear for personal safety to loss of morale or worse. On the other hand, it may be as subtle as having a distracted employee unable to perform to their full potential due to the abuse suffered at home.

There are things that you as an employer can do proactively to create a workplace where abuse will not be tolerated. Management and staff can discuss the issue at special meetings, create company policies and action plans. This is a great way to start. WorkSafe BC is a critical source for toolkits, brochures and information pamphlets to raise awareness and provide direction to the resources needed for solutions.

**For more information, check out**  
**www.worksafebc.com/domesticviolence.**

## WARNING: Possible phone-scam fraud Reported

The Canada Border Services Agency (CBSA) has warned that persons purporting to be employed at the CBSA's Border Information Service (BIS) have been calling Canadians and requesting personal information and payment over the phone. The CBSA BIS call centre is a free information service for general enquiries regarding CBSA procedures, programs and services. This unit is not designed, nor is it mandated, to make phone calls requesting personal information or payment over the phone. If contacted by anyone claiming to be a CBSA officer working at the BIS, seeking information, do not participate, and immediately call the Canadian Anti-Fraud Centre toll free immediately at 1.888.495.8501.



## PLEASE DONATE:

Ronald McDonald House BC has approved a new Family Room at Surrey Memorial Hospital, to open with the coming eight-storey critical care tower in 2014. The room offers four overnight sleeping rooms with private washrooms, laundry facilities, kitchen and dining area, computers with internet access, and a lounge area. It serves as a quiet rest area for family members of children admitted to the hospital for urgent medical care. **More info: Richard Pass 604.736.2957; rpass@rmhbc.ca.**



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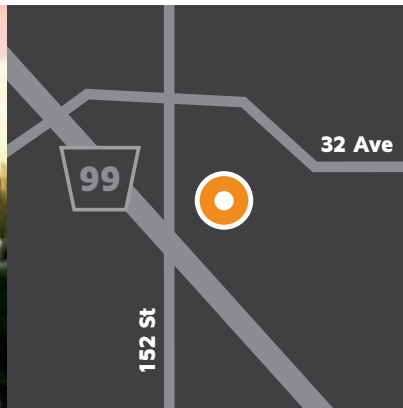
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# Steel and Manufacturing Industries critical in adding jobs and building economy

– By Brad Funk

Across Canada, on October 4th, educational institutions and companies will open their facilities, job sites, and offices to offer tours and demonstrations to mark Manufacturing Day (MFG Day) and Steel Day (SteelDay).

The Surrey Board of Trade (SBOT), Kwantlen Polytechnic University (KPU), Simon Fraser University (SFU) are supporting the national and international associations on these coordinated events by facilitating awareness and local participation from educators, students, parents, the general public and Surrey's vibrant business community. This two-in-one event is designed for the entire community to see what goes on behind the scenes in these critical local industries.

The Surrey Board of Trade will kick it off with a Wine and Cheese event on October 3rd, then on Oct 4:

- five or six industry open houses in Surrey employers,
- Open House at training facilities at the KPU Cloverdale Campus,
- SFU-Surrey will offer a look into Mechatronic Systems Engineering (MSE), a challenging, multidisciplinary program that integrates mechanical, electrical and software engineering.

**SteelDay** showcases the industry to help grow industry knowledge and interest to attract future trades-people, engineers and owners. Every \$100,000 of additional fabricated steel produced adds one new employee



Last year, students in KPU's Mechanical Computer-Aided Design & Drafting (CADD) class designed, detailed and built small metal press brakes in partnership with local manufacturer Halkin Tool Limited.

to the local economy.

**MFG Day** addresses common industry misperceptions by giving manufacturers an opportunity to open their doors and show what manufacturing is all about to address skilled labour shortages, connect with future generations and ensure ongoing industry prosperity. In BC, manufacturing directly and indirectly accounts for over 400,000 jobs.

Information is available at [www.businessinsurrey.com](http://www.businessinsurrey.com), [steelday.ca](http://steelday.ca) and [mfgday.com](http://mfgday.com)

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# No imminent economic boom in U.S. or Canada

By Jock Finlayson



Today's unsettled economic and financial environment presents challenges for both investors and business owners. Several years of near record-low interest rates have supported robust levels of activity in Canadian housing markets and reduced the cost of money for credit-worthy borrowers. But the same low interest rates have punished savers and dampened current and prospective returns for recent purchasers of fixed income assets. For investors with longer-term bond portfolios, falling interest rates over the past decade produced excellent overall returns (recall that interest rates and bond prices move in opposite directions). But the long bull market for bonds finally looks to be over. Most economists expect interest rates to edge higher over the next 2-3 years.

Despite slow economic growth, a struggling job market, and continued political and policy paralysis in Washington D.C., key US equity market indexes have climbed

to all-time highs, and both residential and commercial real estate values are rebounding in most regions. Low interest rates are certainly part of the explanation. Investors have been "rotating" out of bonds into equities and other asset classes in search of better returns – and to guard against the (currently remote) risk of future inflation. It's also important to recognize that equity markets are forward looking: while the American economy still looks to be stuck in the slow lane, many market participants believe growth will accelerate later this year and through 2014-15, and that inflation will remain tame. This more positive US macro-economic outlook helps to justify seemingly frothy stock prices.

The underlying economic picture, particularly in the United States, is healthier than the daily barrage of incoming data may suggest. The balance sheets of large US corporations arguably have never been in better shape. And America is enjoying significant improvements in its inter-

national competitiveness. Tectonic shifts are under way in the US energy marketplace, as rapid development of the shale oil and shale gas industries moves the country closer to self-sufficiency in fossil fuels which is also putting downward pressure on natural gas prices, to the benefit of many electric utilities and of US manufacturers that rely on natural gas for power or as a direct energy input. It is striking that both natural gas and electricity prices in the US are now 30-70% cheaper than in Europe and Japan. This should both deliver a sizable boost to America's economy and enhance the country's relative competitive position in the coming years.

Still, no one should anticipate an imminent economic boom in the US, and certainly not in Canada, where record-high levels of household debt, softer housing markets, and lower commodity prices are all likely to weigh on economic growth. But as the US gradually gains economic momentum in the next few quarters, Canada will benefit

from stronger external demand for our exports, and from improving business confidence.

For investors and business owners, it would be prudent to plan for higher borrowing costs over the medium term. Credit will become more expensive as the long process of interest rate normalization unfolds. Second, for investors, it makes sense to reduce exposure to fixed income assets, given that interest rates are expected to climb and bond prices to fall going forward. Bonds and other fixed income assets will still have a useful role in well-balanced portfolios, but not to the same extent as in the past two decades.

*Jock Finlayson, Executive Vice President and Chief Policy Officer, Business Council of BC*

## Tourism Industry Needs Urgent Attention

In 10 years, Canada has slipped from 5th place in the world to 18th as a tourist destination. Fifteen years ago we earned 5% of the world's tourism dollars, now we earn 3%.

The Surrey Board of Trade in partnership with the Canadian Chamber of Commerce ask the federal government to:

**1.** Substantially increase Canada's marketing efforts. Our competitors (the U.S., Australia, Ireland, Mexico) are spending many times more and are winning the fight. Canada's marketing budget should be substantially increased to compete with rivals such as Australia, Ireland and Mexico. Even doubled or tripled, the Canadian marketing

budget would represent only a small part of the revenues lost by the federal government as foreign visits declined throughout the last 13 years.

**2.** Canada has a serious cost competitiveness problem that must be better understood and addressed aggressively. We call on Ottawa to conduct a wide-ranging examination of the travel sector with special attention to the very high public costs borne by aviation customers. This examination should be established with the intention of reporting—within one year—on the key elements of Canada's cost structure and making recommendations for actions to attack the problem.

**3.** To ensure Canada capitalizes on the strong growth from countries like Brazil, China, India and Mexico, the government must ease access headaches. Visitor visas and the complicated application process are significant barriers to the tourism sector. The government should reinvest some of the \$400 million it collects annually from visa administration fees and reinvest a portion in Canada's visa processing capacity.

**4.** Although many attractions are privately owned and operated, it is clear many government agencies and departments influence their success. Canada needs to implement the strategies of the federal government's tourism strategy, Welcoming the World,

and ensure the environment is positive for investment in these critical tourism attractions. In some cases, this may be financial or regulatory support, in others cases, federal agencies and departments may need to include tourism support in their existing mandates. On the other hand, governments restrain their agencies and departments from competing with Canadian businesses, who otherwise find themselves paying taxes to finance their competitors. We recommend that government departments and crown corporations should undergo a review of roles and responsibilities to ensure that there is no unnecessary competition between government and private sector enterprises.

## Air cargo critical in expanding exports

At first glance, air transport may seem of little importance to Canadian exports. After all, only 10.3% of Canadian merchandise exports, by value, were transported by air in 2012.

However, this is due to the large portion of Canadian exports transported over land to the United States and Mexico — all easily shipped by trucks and pipelines. When looking at Canada's trade with non-NAFTA markets, air transport becomes much more important. In 2012, 30.1% of Canadian merchandise exports to non-NAFTA markets were sent by air, up from 27.0% in 2007. For some exported products, air transport is particularly vital. For example, 98% of precious stones and metals, 86.2% of scientific equipment, 81.6% of pharmaceuticals and 73.2% of electrical machinery were exported to non-NAFTA markets by air.

According to World Bank estimates, air transport is usually 12 to 16 times more expensive than sea transport. Therefore, goods transported by air tend to have a higher value-to-weight ratio and/or are particularly time-sensitive. Air freight can also be used to deliver smaller and more customized orders or to compensate for delays in other supply chains — like when a production input is required immediately and must be delivered quickly to replenish inventories.

The upshot: An efficient air cargo system is critical for expanding Canadian exports, particularly high-valued products going to non-NAFTA countries.

**▶ For more information, visit Foreign Affairs and International Trade Canada's Office of the Chief Economist, [www.international.gc.ca/economist-economiste/index.aspx](http://www.international.gc.ca/economist-economiste/index.aspx)**

## Making sense of business insurance for small business

By Roberta Walker

Small businesses have a harder time recovering after a loss and risk of closure. If you must close your doors, business interruption insurance or loss of income insurance can replace lost revenue, profit, and may pay expenses to allow you to resume business more quickly.

Similarly, payroll insurance offers funds to pay your employees, as well as yourself, while your business recovers from an unexpected event. Payroll insurance also helps ensure that your employees don't look for work elsewhere, and can save you the expense of hiring and training new staff.

All businesses have some level of risk, which can result from such things as negligence causing bodily injury or property damage due to everyday operations. That's why it's important to have commercial general liability coverage in place. Should a lawsuit occur, your insurers have the legal

expertise to help launch a defense and will cover the costs.

Loss Prevention efforts are the best line of defense and often result in decreased insurance premiums. Here are a few loss prevention ideas:

- Install approved sprinklers, intruder alarms and fire alarms
- Secure all doors, windows and skylights
- Secure storage and other low-traffic areas
- Isolate flammable materials and dispose of waste materials properly
- Make building maintenance a priority (electrical services, heating, roof updates)

Review your insurance coverage on an annual basis.

**For more information, visit [envisionfinancial.ca/Business/SimpleAdvice](http://envisionfinancial.ca/Business/SimpleAdvice)**  
*Roberta Walker is the Manager of Commercial Insurance for Envision Financial.*



# Don't Forget the Shareholder Agreement!

By Jag Shergill



It is advised that the process of entering into a business agreement between the founding partners of a businesses is very important! These "shareholder agreements" establish an understanding between investors on key matters relating to the company.

Without a shareholder agreement, minority investors may find themselves without a voice in company decisions. Shareholder decisions (such as the election of directors or a decision to sell or wind-up the business) can generally be made by shareholders with a certain majority of shares, without the input of some minority investors. Minority investors can state in a shareholder agreement which decisions should require the vote of all shareholders or a special majority of shareholders.

Minority investors can also ask that the shareholder agreement allow them to nominate one or more members of the board of directors. Company directors are empowered at law to oversee the affairs of the business, so having some ability to control the board composition will be important for minority investors looking to be more than just a silent partner.

Without a shareholder agreement, the directors of a private company will generally have the final say as to whether a shareholder can transfer shares to another person.

As a result, an important part of any shareholder agreement is to outline how, when, to whom and for what price shareholders can transfer shares. For example,

shareholders can include provisions which allow for or require that a transfer of shares be in made in the following situations:

- Transfers to a related party of a shareholder (for example, for tax or planning purposes)

- Transfers to other shareholders or back to the company if a shareholder dies, ceases being an employee, suffers a disability or breaches the shareholder agreement

- Transfers to third parties to facilitate the sale of the business, including rights allowing or perhaps compelling minority shareholders to sell their shares to a third party if the majority shareholder is proposing to sell its shares to that third party

Investors often include provisions in a shareholder agreement setting out restrictions on the ability of shareholders to compete with the company or entice away customers or employees. To further protect the business, investors can include confidentiality provisions, restricting shareholders from disclosing company information (such as financial results and margins) to outsiders.

Jag Shergill, a partner with Lawson Lundell LLP, is a business lawyer with a focus on advising companies on their business and commercial law needs. Contact: [jshergill@lawsonlundell.com](mailto:jshergill@lawsonlundell.com) or 604.631.6793.

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# ACROSS *the* Board



Submission Info:

To submit news to this section, email  
**Ray Hudson** at [ray@businessinsurrey.com](mailto:ray@businessinsurrey.com)

## Announcements & Congratulations

Join **Abbotsford Heat** and **Abbotsford Heat Foundation** at the **4th Annual Heat Foundation Golf Tournament** on Monday, September 23 at Ledgeview Golf Course. **More info:** [abbotsfordheat-foundation.com](http://abbotsfordheat-foundation.com).

**ABC Recycling** won the Recycling Council of BC's (RCBC) 2013 Private Sector Achievement Award in recognition of their excellence in environmental stewardship and contribution to the preservation and protection of British Columbia's environment. The company diverts and recycles 20,000 tons/month of non-ferrous scrap metal from households, scrap autos and industrial sites.

**Steve Stew**, a partner at **B&B Contracting** recently presented **Ronald McDonald House** with a \$10,000 donation from the proceeds of the annual B&B golf tournament. Stew looks forward to working with the Surrey community to build the new Ronald McDonald Family Room, which will ensure that hospitalized children and their families can stay together during times of medical crisis.

**Double V Construction Ltd** has won a 2013 Tilt-Up Achievement Award from the Tilt-Up Concrete Association for the Grandview Business Centre in Surrey BC.

**Grant Gilmour B.Sc., MBA, CA** of **Gilmour Knotts Chartered Accountants** has been appointed Marketing Director on the Board of **Integra International**, a world-wide association of accountants.

**Gilmour Knotts Chartered Accountants** is moving in December to 80th and 199th St in Langley, and they are looking to sublease their current premises at 20171 92A Ave., Langley. **More info:** **604.888.4200** or [rhondar@gilmourknotts.com](mailto:rhondar@gilmourknotts.com).

**Laser Valley Technologies** received a Certificate of Appreciation from the **Surrey Food Bank**. A cash donation to the Food Bank was part of the staff's internal Serving Our Neighborhood Initiative (SONI) fund raising program.

**Multitrends ITNet Services Inc.** has launched a new website where you can learn more about their services, free eBooks and newsletters. The company works in various industries, including hospitality, education, charity, mining, health, and more. **More info:** **MultiTrends** [www.multitrends.com](http://www.multitrends.com).

**Shell Busey** has introduced his "Coffee Break" Webcast addressing home improvement topics. **More info:** [www.AskShell.com](http://www.AskShell.com).

**Simon Fraser University's Surrey** campus will offer the region's first part-time MBA program starting in January 2014, for managers, entrepreneurs and business leaders **More info:** [www.beedie.sfu.ca](http://www.beedie.sfu.ca).

Through August, **Marissa Lawrence**, Provincial Outreach Coordinator at SFU Public Square, visited a number of communities to host conversations about the future of B.C.'s economy, asking, "How do we chart B.C.'s economy to create wealth, promote social equity and protect our

environment?" These dialogues will help inform a stakeholder's discussion during SFU's second annual community summit, **Charting BC's Economic Future**, September 28 - October 3, 2013. **More info:** <http://bit.ly/160km2M>.

September 20th, **SOAR Philanthropic Society** will hold a Banquet, their first fundraising event of the year. Youth are invited to Bollywood Banquet Hall in Surrey to help students in need. Profits made from the event will be given back to the youth community via high school scholarships for graduating students of 2014. Sponsored by the **Surrey Board of Trade**, the SOAR banquet will feature guest business speakers, an all you can eat dinner, and live entertainment. **More info:** **Tarun Bangar 778.231.2587; [soar\\_psi@outlook.com](mailto:soar_psi@outlook.com)**.



## Welcome New Members

Advanced Hearing Solutions Inc.  
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Alcaguard Security  
AM-JAY Machining & Fabrication Co. Ltd.  
BC Lions Football Club Inc.  
Bitlogic Creations Inc.  
Bombay Banquet Hall  
CARA Operations Ltd.  
Catalyst Training Services Inc.  
CCMIS / Homestead Solutions  
Centra Construction Group Ltd.  
Choice Travel & Tour  
Cynjones Investments Inc.  
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Edith + Arthur Public House  
End of the Roll - Surrey  
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Fontana Landscaping  
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Kwantlen Student Association  
Learning Disabilities Association of BC  
- Fraser South Chapter  
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of Canada  
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News 1130 (Rogers)  
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Pacific Sands Trade Group Inc.  
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Staples - North Surrey  
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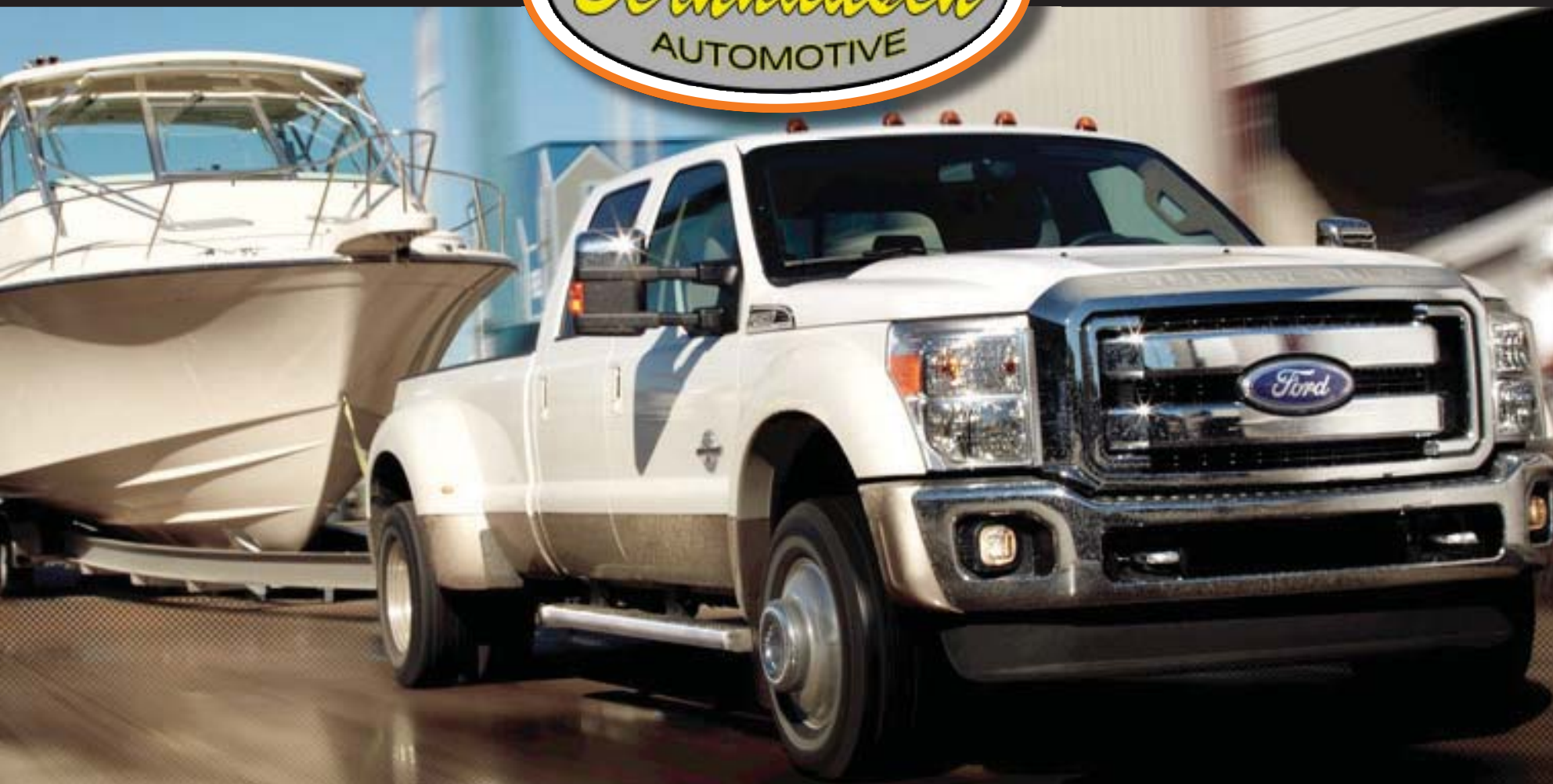
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